

AE4RIA

Alliance of Excellence for Research and Innovation on Aephoria

200 RESEARCHERS	100 PROJECTS	120 COUNTRIES	150 CONFERENCES	1,000 PUBLICATIONS	500^M MILLION FUNDING
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WORLD LARGEST RESEARCH AND INNOVATION TEAM ON SCIENCE-BASED SUSTAINABILITY TRANSITION

Research and Innovation Centers

ReSEES Research Laboratory on Socio-Economic and Environmental Sustainability ATHENS UNIVERSITY OF ECONOMICS AND BUSINESS	Stochastic Modeling and Applications Laboratory ATHENS UNIVERSITY OF ECONOMICS AND BUSINESS	ATHENA Research & Innovation Information Technologies Sustainable Development Unit	DTU Management Department of Technology, Management and Economics
ReSEES Research Laboratory - Athens University of Economics and Business	Stochastic Modeling and Applications Laboratory - Athens University of Economics and Business	Sustainable Development Unit - Athena Research Center	Department of Technology, Management, and Economics - Technical University of Denmark

Innovation Acceleration Hubs

United Nations Climate Change Global Innovation Hub	EIT Climate-KIC Climate-KIC is supported by the EIT, a body of the European Union	BRIGAD CONNECT	MENA MARITIME Accelerator	The Black Sea Accelerator
UN Climate Change Global Innovation Hub	EIT Climate-KIC	Brigaid Connect	MENA Maritime Accelerator	Black Sea Accelerator

Science - Policy Networks

Sustainable Development Solutions Network (SDSN)	SDSN Global Climate Hub	SDSN Europe	SDSN Greece	Water Europe Technology & Innovation	Nexus Cluster
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Scientific Associations and Academies

World Council of Environmental and Resource Economists (WCEREA)	EAERE European Association of Environmental and Resource Economists	World Academy of Art and Science (WAAS)	Academia Europaea	European Academy of Sciences and Arts	iap the Interacademy Partnership (IAP)
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SDGs - ESG measurement Sustainable Finance



Sustainable pathways to Climate Neutrality and Resilience



Sustainable pathways for Seas and Oceans



Sustainable pathways Land Use and WFEB Nexus



Innovation Acceleration Education, Upskilling and Reskilling



Prof. Phoebe Koundouri Founder and Scientific Chair phoebekoundouri.org





Alliance of Excellence for
Research and Innovation on Aeiphoria

The Twin Transition for Blue Economy: Mapping Demand for Green and Digital Skills in the Maritime Sector

14 October 2024

Exceed Talks

Dr. Conrad Landis, Athens University of Economics and Business



Green And Digital Skills Hierarchy for the Maritime Sector

Table 8 - Green and Digital Skills Hierarchy for the maritime industry

Green and Digital Skills	Score
complying with environmental protection laws and standards	48,5%
environmental protection technology	45,5%
monitoring environmental conditions	39,4%
electronics and automation	33,3%
database and network design and administration	33,3%
designing electrical or electronic systems or equipment	33,3%
computer use	27,3%
analysing and evaluating information and data	27,3%
electricity and energy	21,2%
maintaining electrical, electronic and precision equipment	15,2%
analysing scientific and medical data	9,1%
handling and disposing of hazardous materials	9,1%
using precision measuring equipment	6,1%
operating agricultural or forestry equipment	0,0%
disposing of non-hazardous waste or debris	0,0%

- Identify “Blue Skills: Occupations and Skills Needed/requested in the Maritime Sector (Industrial Transportation- Shipping -, Ports, Maritime Logistics and Maritime Technology)
- Apply our model to rank “Green and Digital Skills”

Top Green And Digital Skills Demanded in the Maritime Sector

Table 7 - Top 5 demanded occupations in the maritime industry

Level 1	Level 3	Top Skills	Score
3 - Technicians and associate professionals	Information and communications technology operations and user support technicians	protecting ict devices	0,164794007
		managing, gathering and storing digital data	0,112359551
		creating artistic designs or performances	0,08254717
		setting up computer systems	0,059925094
		working with computers	0,056179775
3 - Technicians and associate professionals	Business services agents	preparing documentation for contracts, applications, or permits	0,042335116
		technical or academic writing	0,04144385
		ensuring compliance with legislation	0,040998217
		communicating with colleagues and clients	0,040552585
		managing budgets or finances	0,038770053
7 - Craft and related trades workers	Machinery mechanics and repairers	installing wooden and metal components	0,081980519
		interpreting technical documentation and diagrams	0,068181818
		repairing and installing mechanical equipment	0,0625
		complying with health and safety procedures	0,047077922
		maintaining operational records	0,040584416

- Occupations and Skills with the highest demand in the “Blue Economy” (Shipping, Ports, Maritime Logistics and Maritime Technology) - based on online adds, e.g., Linked-in.

Green and Digital Jobs for the Blue Transition

- Map Green Occupations and Skills to “Maritime” Policies

Policy	Industrial Sector (NACE Rev. 2)	Green and Digital Skills (Level 3)	Green and Digital Occupations (Level 2)
IMO Regulations MARPOL Convention Ballast Water Management Convention Energy Efficiency Design Index (EEDI) ship Energy Efficiency Management Plan (SEEMP)	Shipping, Ports, Industrial Transportation	conducting academic or market research promoting products, services, or programs installing and repairing electrical, electronic and precision equipment complying with health and safety procedures accompanying and welcoming people installing wooden and metal components	Electrical equipment installers and repairers Hotel and restaurant managers Electrotechnology engineers Electronics and telecommunications installers and repairers Process control technicians Life science professionals Travel attendants, conductors and guides Engineering professionals (excluding electrotechnology)
EU Policies EU MRV Regulation Clean Water Act Vessel Incidental Discharge Act (VIDA)	All Sectors	advising on environmental issues analysing and evaluating information and data complying with environmental protection laws and standards computer use database and network design and administration designing electrical or electronic systems or equipment electronics and automation maintaining electrical, electronic and precision equipment	environmental education officer environmental expert nature conservation officer sustainability manager green ICT consultant natural resources consultant

- Use our Data driven model to identify the top “Green and Digital Skills in the Maritime Sector

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AE4RIA metrix

Quantification and Acceleration – Measuring Sustainability

14 October 2024

Exceed Talks



AE4RIA matrix / ESG & SDGs Quantification and Acceleration

Aim

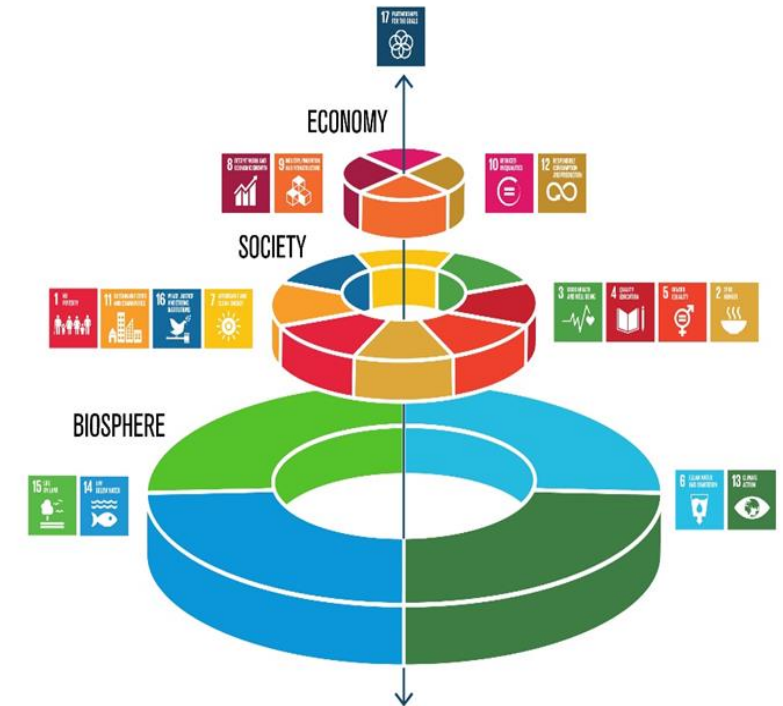
Downscale the Global and National UN SDSN Methodologies, Metrics and Dashboards at different Local Levels for entities and economic activities.

Global and National Implementation of the SDGs require **Non-state actors** – including companies, cities, regions, financial and educational institutions – to take rigorous and immediate action.

State of the Art

Sister Projects which refer to the quantification of the **SDG footprint** of:

- National State NUTS2 Level Regions, Cities and Municipalities
- Educational Institutions – Case Study : Universities –
- Companies (Corporate Sustainability Reports in line with CSRD)
- Financial Institutions - Portfolios



SDG Reporting

SDG 13

Climate action

Displaying Ratings

Ratings provide a visual representation of a country's performance on the SDG.

Legend

Click on a country to see its performance.

- SDG achieved
- Challenges remain
- Significant challenges remain
- Major challenges remain
- Information unavailable

Description

Take urgent action to combat climate change and its impacts.

Indicators

Click on an indicator to visualize it on the map.

CO₂ emissions from fossil fuel combustion and cement production

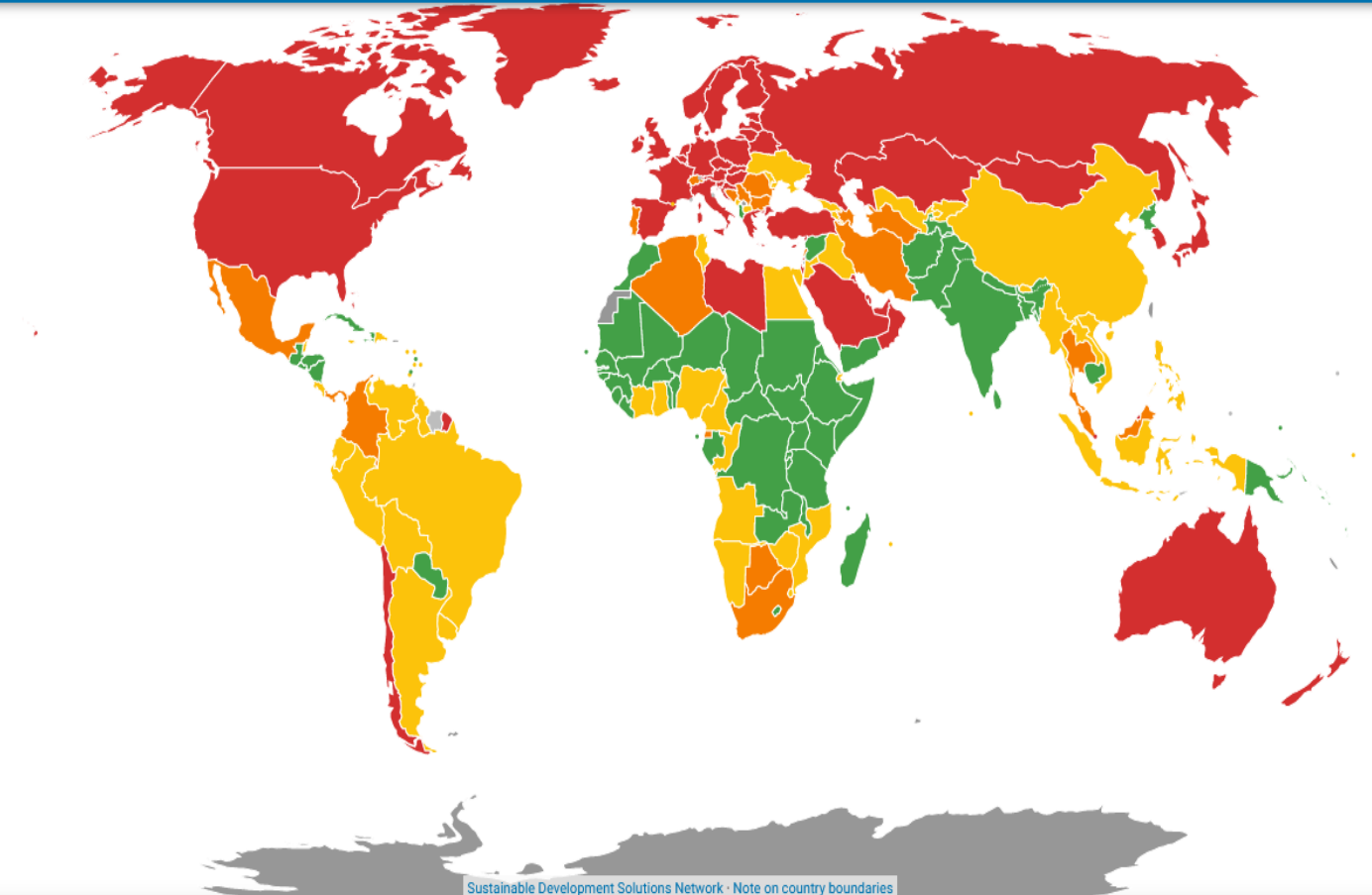
CO₂ emissions embodied in imports

CO₂ emissions embodied in fossil fuel exports

OECD-only indicators

Click on an indicator to visualize it on the map. These indicators are only used for OECD countries.

Carbon Pricing Score at EUR60/tCO₂



Select one of the SDGs to see it on the map or [display the overall scores](#)



- 245 KPIs and their Targets for Implementation to 2030/2050.
- Aggregated in 17 Goals.
- Methodology Audited by JRC

SDG Dashboards (Global/Regional/National)

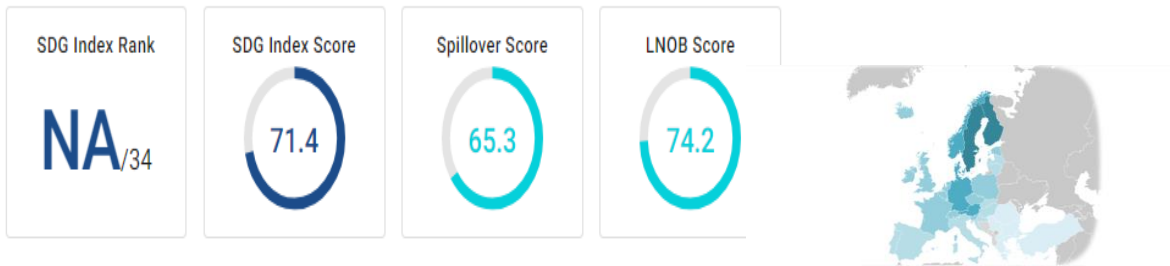
European Union



SUSTAINABLE DEVELOPMENT REPORT

Chapters Rankings Interactive Map Country Profiles Data Explorer Downloads & Materials

OVERVIEW INDICATORS



SDG Dashboards and Trends

Click on a goal to view more information.



Dashboards: ● SDG achieved ● Challenges remain ● Significant challenges remain ● Major challenges remain ● Information unavailable

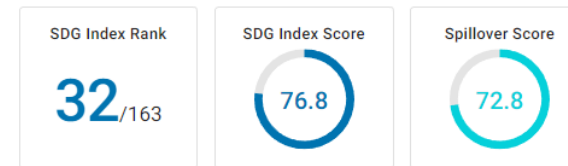
Trends: ↑ On track or maintaining SDG achievement ↗ Moderately improving → Stagnating ↓ Decreasing ** Trend information unavailable

Greece

OECD member



OVERVIEW INDICATORS POLICY EFFORTS



SDG Dashboards and Trends

Click on a goal to view more information.



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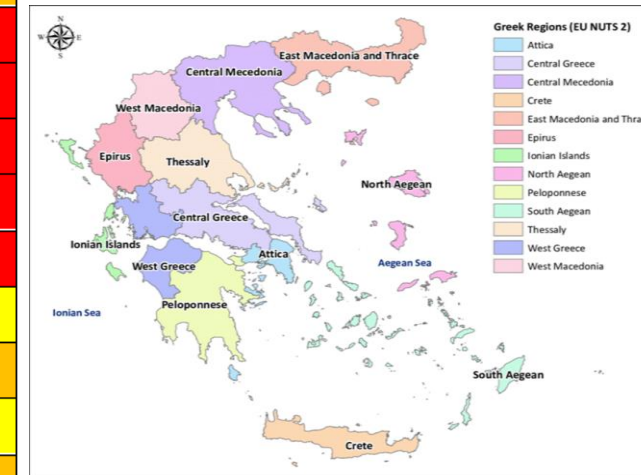


Progress at Subnational -NUTS2 Level - Greece

Table 3 The SDGs heat map for the Greek regions

	Eastern Macedonia and Thrace (EL51)	Attica (EL30)	Northern Aegean (EL41)	Western Greece (EL63)	Western Macedonia (EL53)	Epirus (EL54)	Thessaly (EL61)	Ionian Islands (EL62)	Central Macedonia (EL52)	Crete (EL43)	Southern Aegean (EL42)	Peloponnese (EL65)	Central Greece (EL64)
SDG1	Major challenges	Significant challenges	Major challenges	Major challenges	Major challenges	Significant challenges	Significant challenges	Minor challenges	Major challenges	Major challenges	Major challenges	Major challenges	Significant challenges
SDG2	Minor challenges	Major challenges	Major challenges	Minor challenges	Major challenges	Significant challenges	Significant challenges	Significant challenges	Major challenges	Significant challenges	Major challenges	Minor challenges	Minor challenges
SDG3	Major challenges	Major challenges	Significant challenges	Significant challenges	Significant challenges	Target achieved	Significant challenges	Major challenges	Significant challenges	Minor challenges	Major challenges	Significant challenges	Major challenges
SDG4	Major challenges	Major challenges	Major challenges	Major challenges	Major challenges	Major challenges	Major challenges	Major challenges	Major challenges	Major challenges	Major challenges	Major challenges	Major challenges
SDG5	Minor challenges	Target achieved	Significant challenges	Significant challenges	Significant challenges	Significant challenges	Significant challenges	Significant challenges	Major challenges	Major challenges	Significant challenges	Major challenges	Minor challenges
SDG6	Significant challenges	Major challenges	Significant challenges	Significant challenges	Target achieved	Significant challenges	Significant challenges	Significant challenges	Minor challenges	Major challenges	Major challenges	Significant challenges	Significant challenges
SDG7	Significant challenges	Significant challenges	Significant challenges	Significant challenges	Significant challenges	Significant challenges	Significant challenges	Significant challenges	Significant challenges	Significant challenges	Significant challenges	Significant challenges	Major challenges
SDG8	Major challenges	Significant challenges	Major challenges	Major challenges	Major challenges	Major challenges	Major challenges	Major challenges	Major challenges	Minor challenges	Significant challenges	Major challenges	Significant challenges
SDG9	Major challenges	Major challenges	Significant challenges	Major challenges	Major challenges	Major challenges	Major challenges	Major challenges	Major challenges	Major challenges	Major challenges	Major challenges	Major challenges
SDG10	Major challenges	Major challenges	Major challenges	Major challenges	Major challenges	Major challenges	Major challenges	Major challenges	Major challenges	Major challenges	Major challenges	Major challenges	Major challenges
SDG11	Major challenges	Major challenges	Significant challenges	Major challenges	Significant challenges	Major challenges	Major challenges	Major challenges	Major challenges	Major challenges	Major challenges	Major challenges	Major challenges
SDG13	Target achieved	Significant challenges	N/A	Major challenges	Significant challenges	Significant challenges	Major challenges	N/A	Major challenges	Major challenges	N/A	N/A	Minor challenges
SDG14	Significant challenges	Major challenges	Significant challenges	Major challenges	Major challenges	Major challenges	Significant challenges	Target achieved	Major challenges	Significant challenges	Target achieved	Significant challenges	Significant challenges
SDG15	Significant challenges	Major challenges	Significant challenges	Significant challenges	Significant challenges	Target achieved	Significant challenges	Significant challenges	Significant challenges	Significant challenges	Significant challenges	Significant challenges	Significant challenges
SDG16	Significant challenges	Major challenges	Major challenges	Significant challenges	Significant challenges	Significant challenges	Significant challenges	Major challenges	Major challenges	Major challenges	Major challenges	Significant challenges	Significant challenges

- SDG Indicators at Subnational Level
- 13 Greek Administrative Districts





➤ Athens University of Economics and Business

Research on the SDGs
Interdisciplinary and transdisciplinary research
Innovations and solutions
National & local implementation
Capacity building for research



Governance and operations aligned with SDGs
Incorporate into university reporting

Education for sustainable development
Jobs for implementing the SDGs
Capacity building
Mobilising young people

Public engagement
Cross-sectoral dialogue and action
Policy development and advocacy
Advocacy for sector role
Demonstrate sector commitment

Machine Learning Approaches to **Map**

- Research output
- Course Outlines
- ESGs (Governance Criteria)
- Outreach (Events and News)

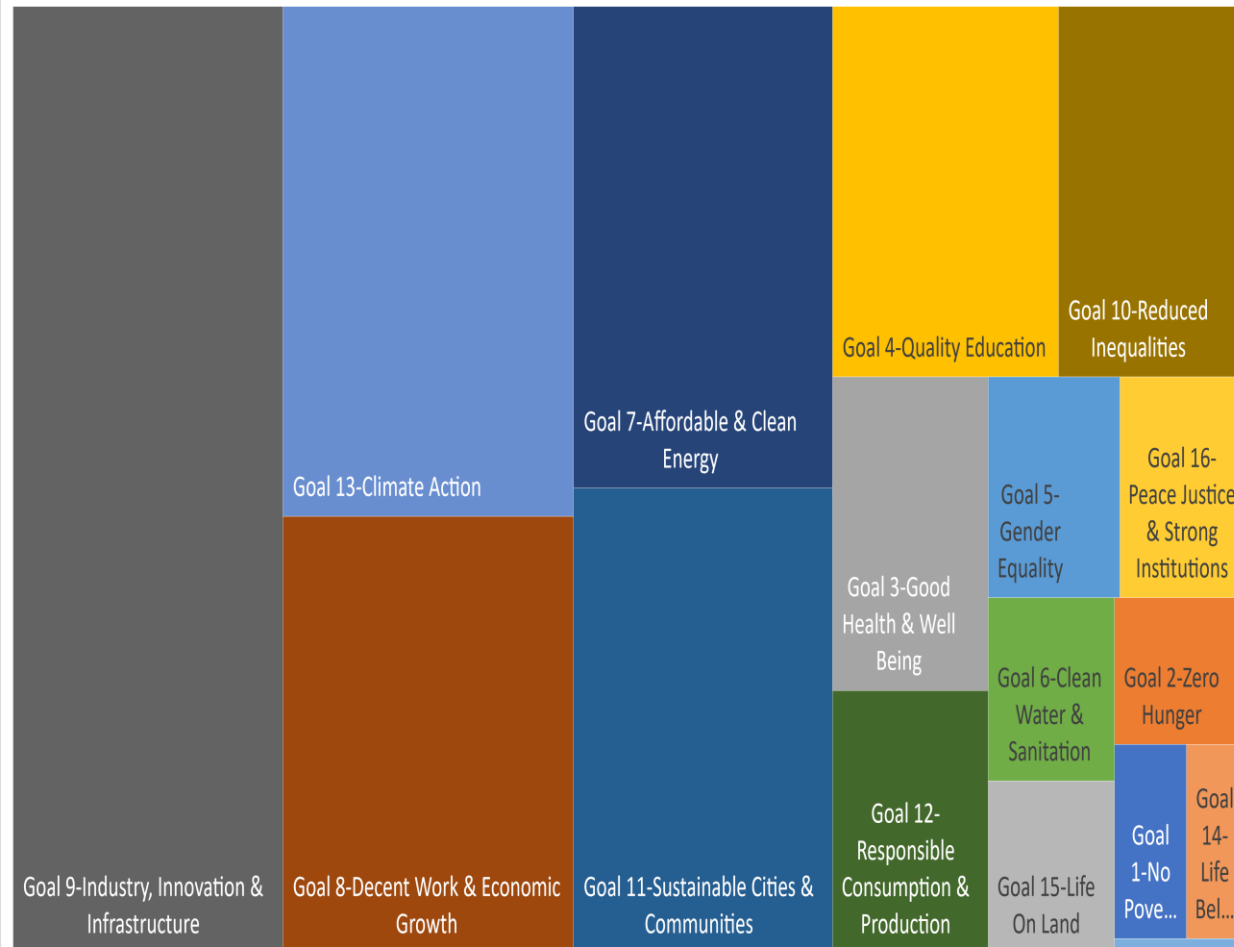
Identify Gaps in the implementation of the SDGs at the University Level.



SDGs - Budgets & Investment Plans

Sustainability Assessment of the National Recovery & Resilience Plans 7 South European Member States Bulgaria, Croatia, Cyprus, Greece, Italy, Slovenia and Spain

Allocation of Recovery Budgets of 7 South European Countries
(€172 billion, 50% of total EU Recovery Grants)



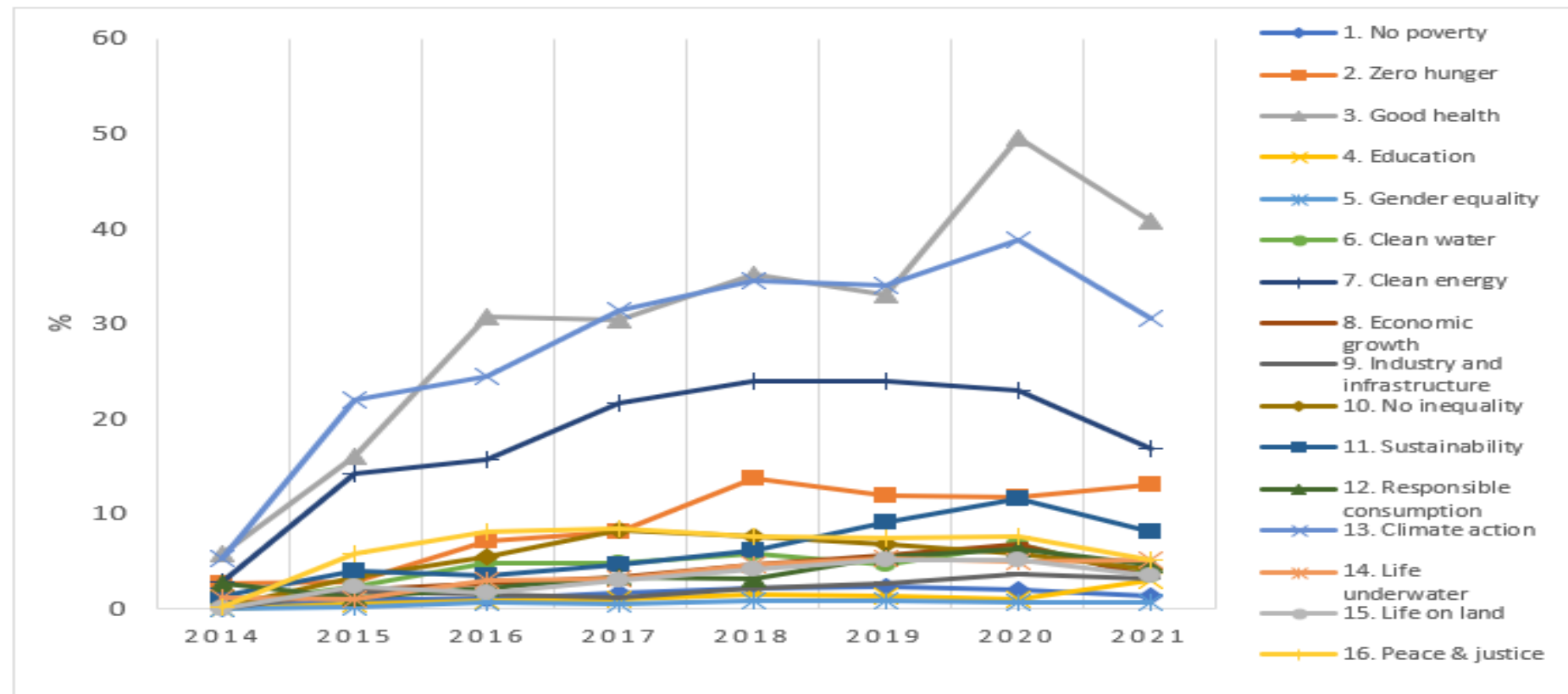
- All SDGs are addressed by most EU countries, albeit to different degrees.
- SDGs mostly covered, in terms of the number of stimulus measures and budget allocated, **are not always those on which countries face the biggest sustainability challenges** (according to UN SDSN SDR 2021).
- Although several European nations demonstrate relatively poor performance on transforming **food systems and diets** and **biodiversity** goals, these challenges have received lower attention in national RRP than those of other SDGs like green energy, electrification of transport, and energy efficiency measures.
- Call for increased attention of EU nations to these topics through other post-pandemic public and private investments.

Effectiveness of EU Funds Allocated in H2020

Impact of European research financing to the production of Scientific Research on SDGs

- Map the outputs of H2020 (Deliverables, Publications, Papers, Patents etc.) to SDGs
- These Metrics can be used to measure Impact/ Effectiveness VS Rio Markers (Based on the Intention)

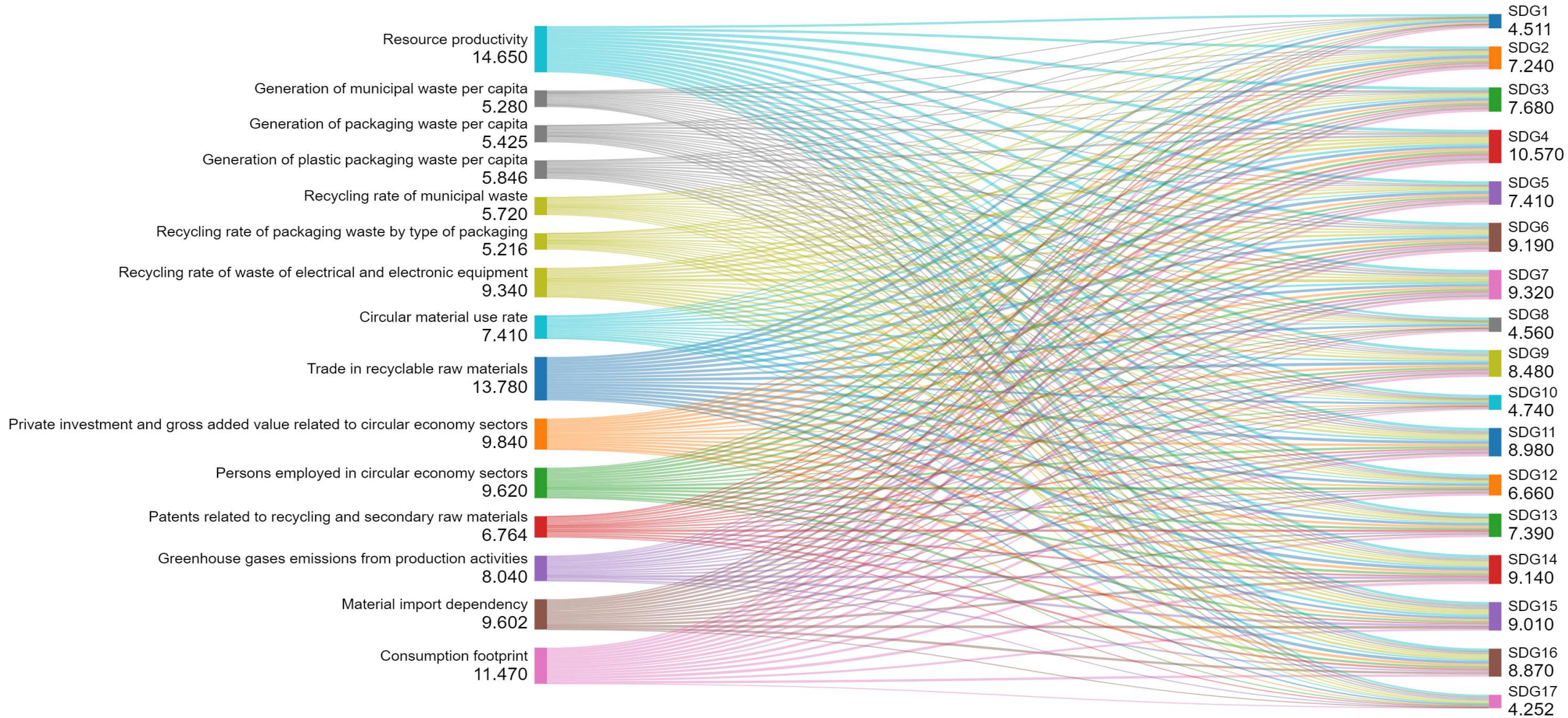
FIGURE 7.11. SDCCB SDG FLAGGED KPIS - % FWCI WEIGHTED EU CONTRIBUTION PER SDG



Circular Economy vs SDG (2000-2023)

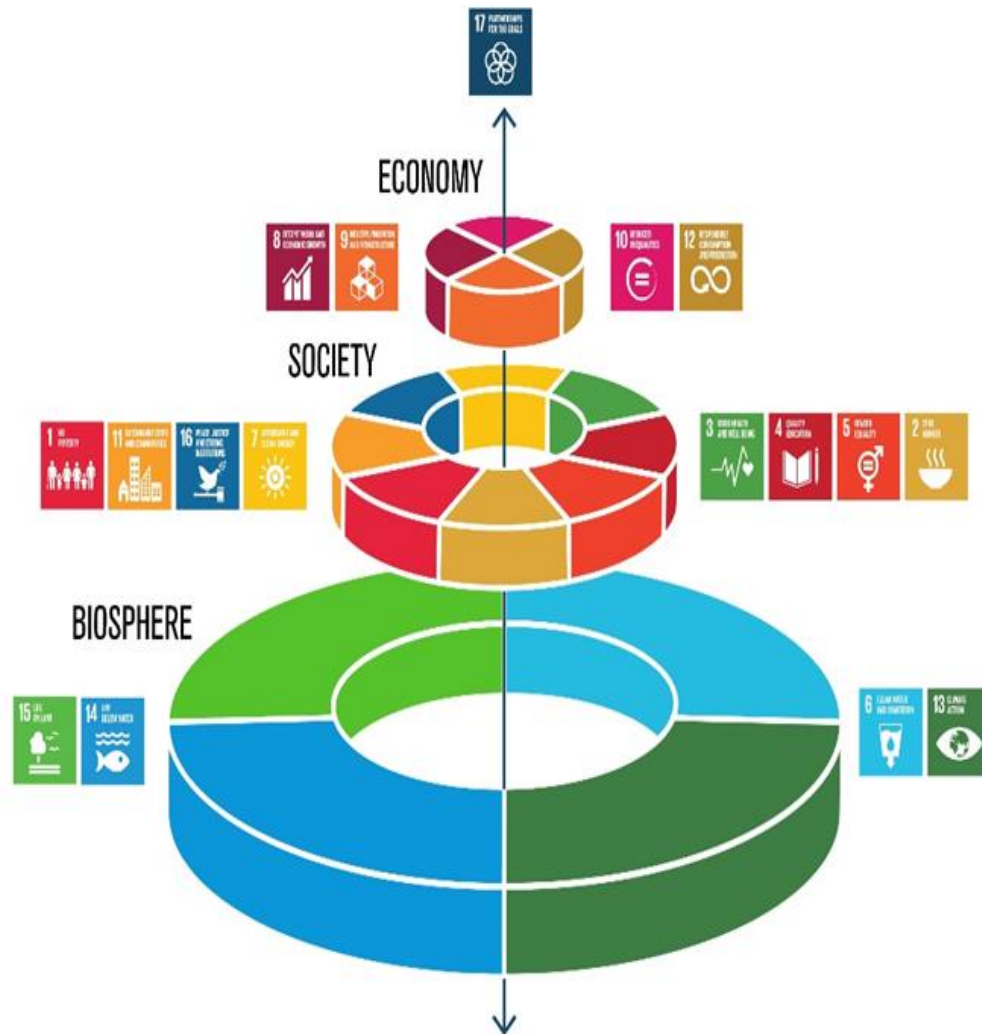
CE Categories	CE Indicators	SDG1	SDG2	SDG3	SDG4	SDG5	SDG6	SDG7	SDG8	SDG9	SDG10	SDG11	SDG12	SDG13	SDG14	SDG15	SDG16	SDG17
1. Production and Consumption	1.1.Resource productivity	0,73	0,79	0,95	0,91	0,94	0,97	0,95	0,74	0,96	0,77	0,96	0,94	0,90	0,96	0,85	0,81	0,52
	1.2 Generation of municipal waste per capita	0,32	0,21	0,37	0,12	0,35	0,29	0,24	0,38	0,32	0,41	0,29	0,42	0,28	0,29	0,24	0,14	0,61
	1.3 Generation of packaging waste per capita	0,07	0,22	0,26	0,61	0,19	0,45	0,48	0,12	0,33	0,18	0,42	0,14	0,16	0,37	0,61	0,42	0,40
	1.4 Generation of plastic packaging waste per capita	0,10	0,25	0,29	0,64	0,23	0,47	0,51	0,14	0,36	0,20	0,44	0,16	0,19	0,40	0,63	0,45	0,39
2. Waste Management	2.1 Recycling rate of municipal waste	0,16	0,34	0,30	0,57	0,30	0,42	0,46	0,13	0,37	0,12	0,41	0,22	0,33	0,40	0,43	0,46	0,30
	2.2 Recycling rate of packaging waste by type of packaging	0,01	0,19	0,24	0,62	0,17	0,45	0,48	0,06	0,32	0,15	0,41	0,12	0,18	0,36	0,62	0,41	0,42
	2.3 Recycling rate of waste of electrical and electronic equipment	0,27	0,62	0,55	0,83	0,58	0,66	0,68	0,24	0,64	0,23	0,67	0,51	0,66	0,73	0,57	0,72	0,18
3. Secondary Raw Materials	3.1 Circular material use rate	0,20	0,25	0,45	0,70	0,37	0,61	0,60	0,27	0,50	0,34	0,56	0,34	0,31	0,53	0,75	0,49	0,14
	3.2 Trade in recyclable raw materials	0,76	0,94	0,89	0,85	0,92	0,84	0,85	0,74	0,90	0,62	0,88	0,83	0,81	0,94	0,68	0,91	0,42
4. Competitiveness and Innovation	4.1 Private investment and gross added value related to circular economy sectors	0,35	0,66	0,59	0,83	0,62	0,68	0,71	0,31	0,67	0,28	0,70	0,54	0,67	0,74	0,58	0,77	0,14
	4.2 Persons employed in circular economy sectors	0,31	0,64	0,57	0,84	0,60	0,67	0,70	0,27	0,66	0,25	0,69	0,53	0,67	0,74	0,58	0,74	0,16
	4.3 Patents related to recycling and secondary raw materials	0,06	0,43	0,38	0,69	0,35	0,54	0,53	0,03	0,46	0,07	0,50	0,28	0,49	0,55	0,50	0,59	0,32
1 Global Sustainability and Resilience	5.1 Greenhouse gases emissions from production activities	0,26	0,31	0,47	0,72	0,41	0,67	0,69	0,24	0,53	0,37	0,60	0,42	0,51	0,52	0,72	0,50	0,10
	5.2 Material import dependency	0,38	0,61	0,64	0,79	0,61	0,70	0,66	0,40	0,67	0,32	0,67	0,53	0,49	0,76	0,62	0,73	0,02
	5.3 Consumption footprint	0,54	0,78	0,73	0,85	0,77	0,77	0,78	0,49	0,79	0,43	0,78	0,68	0,74	0,85	0,63	0,73	0,13

Circular Economy vs SDGs



AE4RIA Metrix

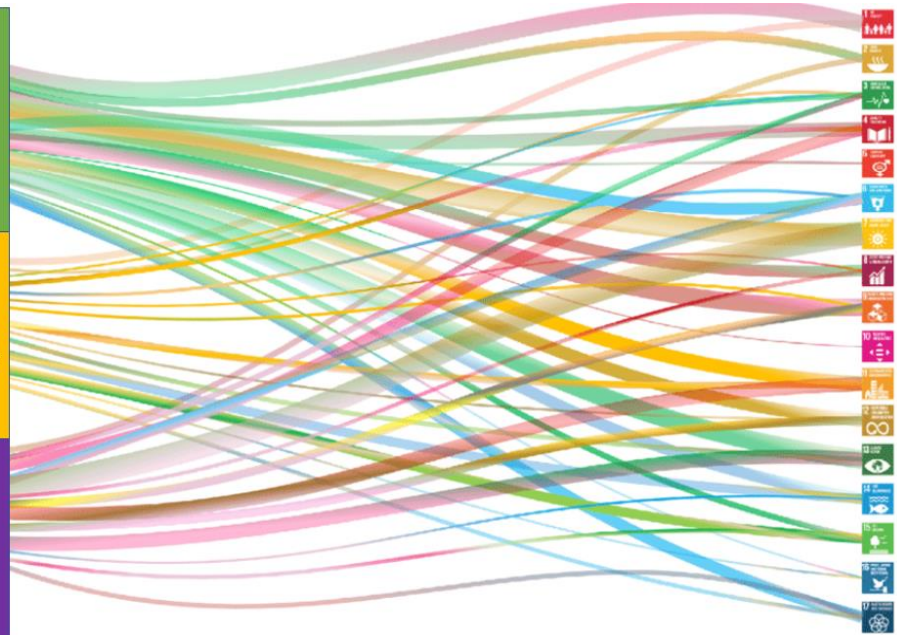
- Integrate SDGs into the Corporate Sustainability Reporting (CSR)
- Decision Making Tools and Models to Accelerate the Transition



Environment
Company's impact (at supply chain level) on the natural environment and its response to the challenge of climate change (greenhouse gas emissions, energy consumption, generation and use of renewable energy, biodiversity and habitat, impact on water resources and deforestation, pollution, efficient use of resources, the reduction and management of waste)

Social
Company's interaction with workers, other stakeholders and the communities in which it operates and the role of the Company in society including: workplace policies ethical/responsible sourcing and social aspects and labour standards of the supply chain, and engagement with and contribution to the broader community through social projects and charitable donations.

Governance:
The ethical conduct of the Company's business including its corporate governance framework, business ethics, policies, code of conduct and the transparency of non-financial reporting.



CSRD-consistent Holistic Approach for Businesses

Create value and move beyond compliance-based codes

Mapping

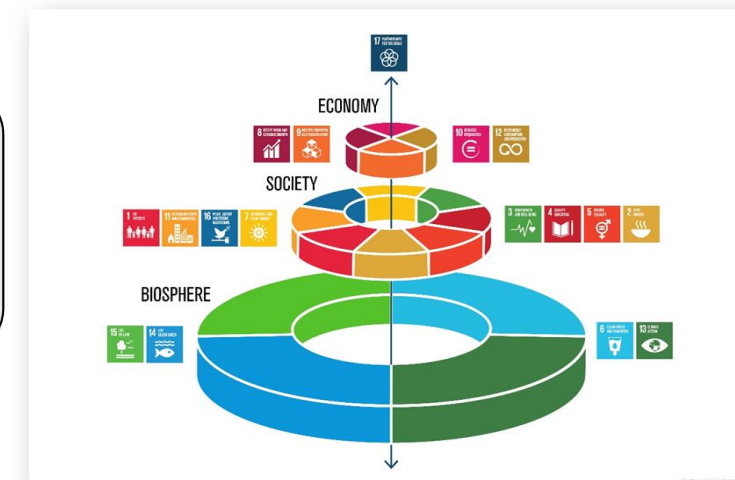
- Map Entire Value Chain of Company - Products and Services
- Map Stakeholders
- Materiality Assessment By Stakeholder

Measurement

- ESG KPIs in accordance with Sustainability Reporting Standards (2023, 2024)
- Map ESG KPIs across the Value Chain
- Map ESG KPI's to SDGs Indicators
- Set Targets

Assessment & Monitoring

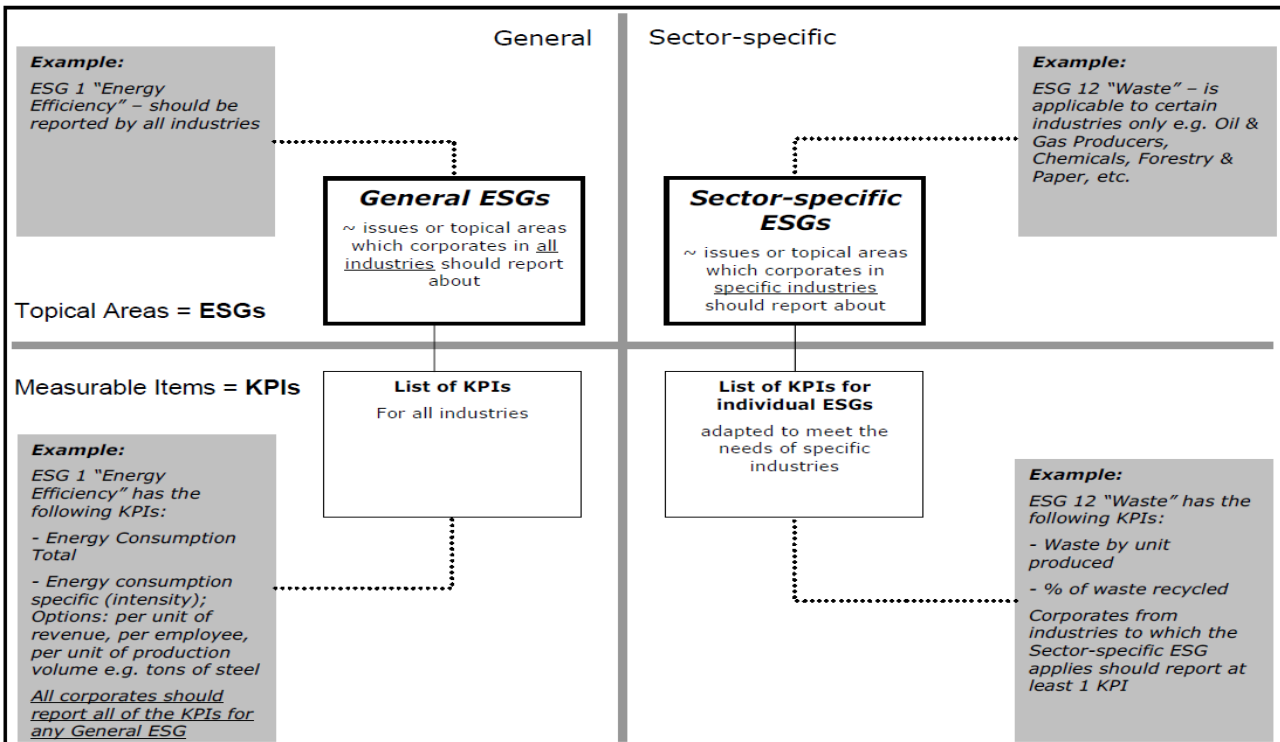
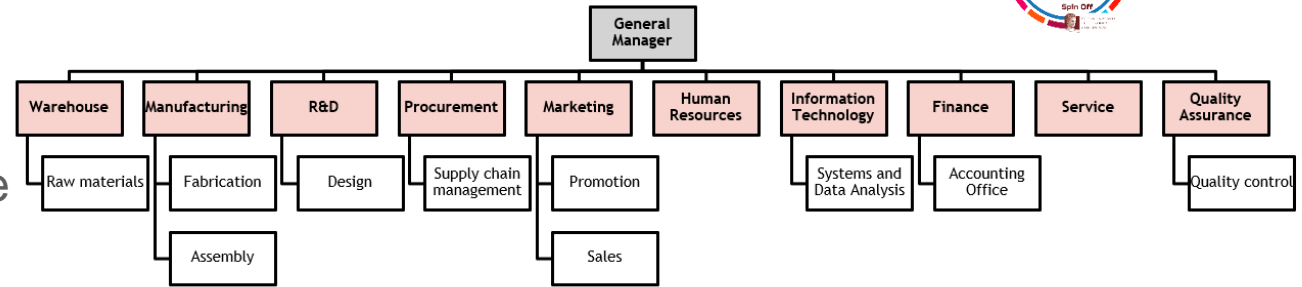
- ESG/SDG Dashboards – Level of Implementation of SDGs and trends to 2030/2050
- Monetization of externalities/ intangible assets
- Design Hybrid Metrics to Optimize for Value
- Restructure Business Plan



ESG/SDG Footprint - Companies



- Mapping the **value chain** of the company
- **ESG Materiality Assessment By Stakeholder Type**
- Mapping of Relevant **KPIs** across value chain
(**Multiple Layers** – Generic – Sector Specific – Unit Specific)
- KPIs in Line with **ESRS, CSRD, EU Taxonomy**



Environmental

- 1 Recycling & waste
- 2 Water stewardship
- 3 Carbon emissions

Social

- 4 Employee development
- 5 Employee diversity, equity & inclusion
- 6 Occupational health & safety
- 7 Employee engagement
- 8 Community engagement

Governance

- 9 Business ethics & integrity
- 10 Transparency & disclosure
- 11 Data protection & cyber security



Food Sector Case Study – Material Issues and KPIs

ESG Categories ▼	Material Issues	KPI's Name
Environmental	GHG Emissions	Scope 1 emissions Scope 2 emissions Scope 3 emissions
	Energy Management	Thermal energy consumption Electricity consumption Fuel oil consumption
	Water Consumption	% Renewable Energy Sources (RES) Water consumption
	Waste Management & Circular Economy	Total amount of waste % waste to landfill
	Food Waste	Volume of food waste
	Sustainable Packaging	% of plastic in packaging
	Social	Animal Welfare
Product Quality & Safety		Number of recalls
High Nutritional Value		Number of products promoting healthy nutritional habits
Employee Health & Safety		Absenteeism Rate
Diversity, Equality & Inclusion Human Rights		Number of work-related accidents % of women in total workforce Number of human rights violations
Governance	Community Support & Social Contribution	€ money spent
	Business Ethics Regulatory Compliance	Number of ethics-related incidents Code of Conduct in place Number of non-compliance incidents

ESG Performance / Management



- **Hybrid Metrics** to account for **Profitability** and **Size**
- Set **Science & Policy** Based **Targets** for KPIs and Material Issues
- **Dashboards** and **Pathways** for the implementation of Targets
- Aggregate performance, **ESG scores** and **Ratings** By Pillar
- Model Incorporates **Benchmarking** against Sector Peers
- Test Scenarios to actively manage ESG related risks and opportunities

$$\frac{\text{Water Use}}{\text{Revenues} - \text{Turnover}}$$

$$\text{score}_k = 100 \frac{(x_k - LB)}{(Target - LB)}$$

$$\text{Yellow/Orange Limit (YOL)} \pm STD(x_k)$$

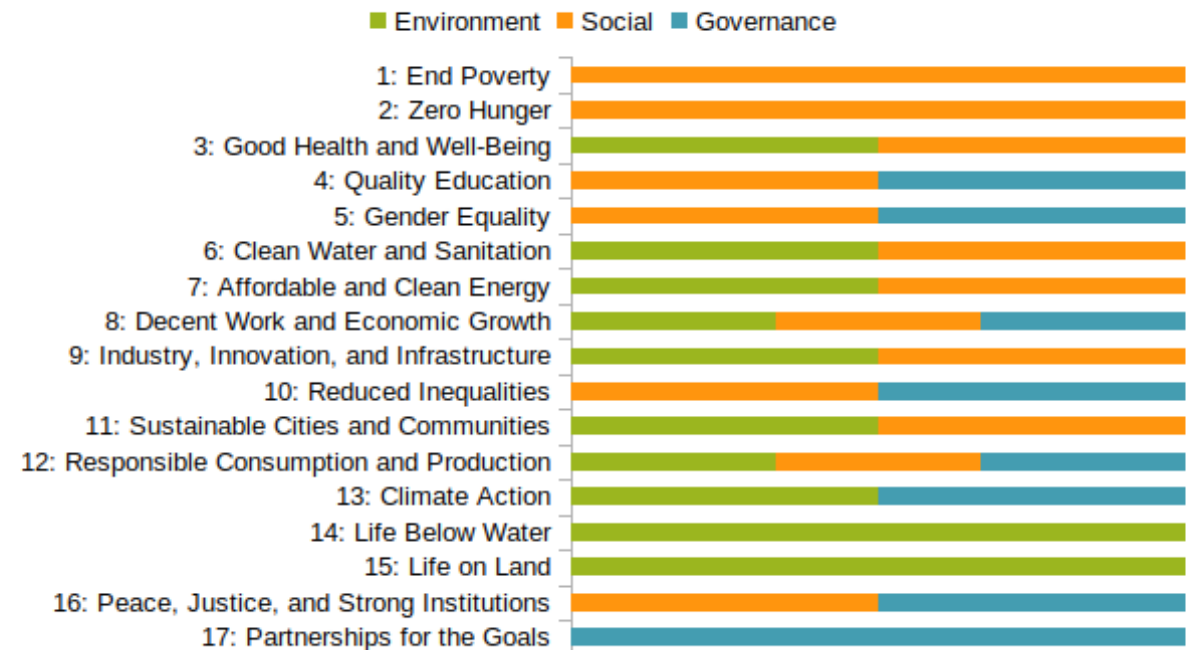
Pillar	Material Issue	KPI Name	L0 - KPI Score	L0 - KPI Rating
1. Environment	Energy Management	Energy consumption to Sales (GJ/MilEuro)	61,27	3
	Food Waste	% Volume of food waste	67,02	3
	GHG Emissions	Scope 1 emissions	0,00	1
		Scope 2 emissions	0,00	1
		Scope 3 emissions	0,00	1
	Sustainable Packaging	% of Packaging from recycled raw materials	22,80	2
		% of Recyclable packaging	100,00	4
	Waste Management & Circular Economy	% Recyclable waste	100,00	4
		% Waste to landfill	75,94	4
Water Consumption	Water consumption to Sales (m3 to MilEuro)	28,03	2	
2. Social	Community Support & Social Contribution	Number of ethics-related incidents	100,00	4
	Diversity; Equality & Inclusion	% of women in total workforce	74,02	3
	Employee Training & Development	Training and Development	71,71	3
	Human Rights	Number of human rights violations	100,00	4
3. Governance	Regulatory Compliance	Number of non-compliance incidents	100,00	4



Mapping ESG KPIs to SDG Indicators



- **ESG KPIs** are mapped to SDGs Indicators.
- **Experts Classification & Machine/Deep learning** Approaches to map ESG KPIs to the 232 Indicators of 17 SDGs.
- **Targets** are set for ESG KPIs following the common **UN SDSN** methodology.



Corporate Sustainability Assessment Framework

Environment

Company's impact (at supply chain level) on the natural environment and its response to the challenge of climate change (greenhouse gas emissions, energy consumption, generation and use of renewable energy, biodiversity and habitat, impact on water resources and deforestation, pollution, efficient use of resources, the reduction and management of waste)

Social

Company's interaction with workers, other stakeholders and the communities in which it operates and the role of the Company in society including: workplace policies ethical/responsible sourcing and social aspects and labour standards of the supply chain, and engagement with and contribution to the broader community through social projects and charitable donations.

Governance:

The ethical conduct of the Company's business including its corporate governance framework, business ethics, policies, code of conduct and the transparency of non-financial reporting.



Corporate Sustainability Assessment Framework



- Integrate SDGs in CSR Framework
- Machine Learning Algorithms to Map ESG KPIs vs 232 SDG Indicators

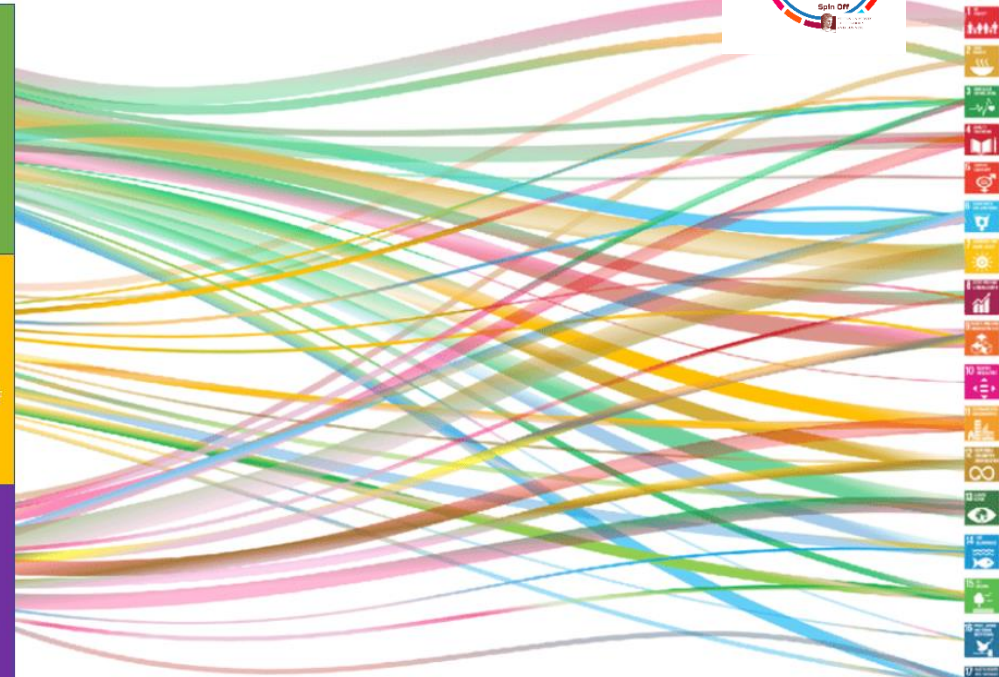
$$W_{i,k}^{SDG} = \frac{\sum \text{SDG Indicators mapped to } KPI_k \text{ under } SDG_i}{\sum \text{Indicators under } SDG_i}$$

- Model to Evaluate SDG performance at the Company Level and Across the Value Chain

Environment
Company's impact (at supply chain level) on the natural environment and its response to the challenge of climate change (greenhouse gas emissions, energy consumption, generation and use of renewable energy, biodiversity and habitat, impact on water resources and deforestation, pollution, efficient use of resources, the reduction and management of waste)

Social
Company's interaction with workers, other stakeholders and the communities in which it operates and the role of the Company in society including: workplace policies ethical/responsible sourcing and social aspects and labour standards of the supply chain, and engagement with and contribution to the broader community through social projects and charitable donations.

Governance:
The ethical conduct of the Company's business including its corporate governance framework, business ethics, policies, code of conduct and the transparency of non-financial reporting.



Value Chain Level 1	Value Chain Level 2	SDG																
		1	2	3	4	5	6	7	8	9	10	12	13	15	16	17		
1. Sourcing	1.1 Inbound Logistics	4	4	4	2	3		4	3	2	4	2	4		4	4		
	1.2 Milk Zone	4	4	4	2	3		4	3	2	4	2	4		4	4		
	1.3 Raw Materials WH	4	4	4	2	3		4	3	2	4	2	4		4	4		
2. Production	2.1 Processing	4	4	4	4	3	2	3	4	3	4	4	3	3	4	4		
3. Logistics	3.1 Intercompany	4	4	4	2	1			3	2	2	2	4		4	4		
	3.2 Outbound Logistics	4	4	4	2	1			3	2	2	2	4		4	4		
4. Sale and end of cycle	4.1 Retail	4	4	4	3			4	3	2	2	2	4		4	4		
	4.2 Disposal / recycling	4	4	4	3			4	3	2	2	2	4		4	4		



Food Sector Case Study – Material Issues and KPIs

ESG Categories	Material Issues	KPI's Name
Environmental	GHG Emissions	Scope 1 emissions Scope 2 emissions Scope 3 emissions
	Energy Management	Thermal energy consumption Electricity consumption Fuel oil consumption
	Water Consumption	% Renewable Energy Sources (RES) Water consumption
	Waste Management & Circular Economy	Total amount of waste % waste to landfill
	Food Waste	Volume of food waste
	Sustainable Packaging Animal Welfare	% of plastic in packaging Certifications for animal welfare
	Social	Product Quality & Safety
High Nutritional Value		Number of products promoting healthy nutritional habits
Employee Health & Safety		Absenteeism Rate Number of work-related accidents
Diversity, Equality & Inclusion Human Rights		% of women in total workforce Number of human rights violations
Community Support & Social Contribution		€ money spent Number of ethics-related incidents
Governance	Business Ethics	Code of Conduct in place
	Regulatory Compliance	Number of non-compliance incidents

Food Sector Case Study – KPIs Targets and Justification

KPI	Target	Direction	Benchmarking	Justification for Target
Scope 1 emissions	0.00	0	0	Paris Agreement - Net Zero Tagret
Scope 2 emissions	0.00	0	0	Paris Agreement - Net Zero Tagret
Scope 3 emissions (mTon To MilEuro)	1.11	0	1	Industry Benchmarking
Energy consumption to Sales (GJ/MilEuro)	857.90	0	1	Industry Benchmarking
Water consumption to Sales (m3 to MilEuro)	2052.48	0	1	Industry Benchmarking
Volume of food waste (Tonnes)	0.00	0	0	Agenda 2030 SDG12
Total amount of waste to Sales (Tonnes to MilEuro)	9.59	0	1	Industry Benchmarking
% waste to landfill	0.00	0	0	Agenda 2030 SDG9 & SDG12
% recycable waste	0.77	1	1	Industry Benchmarking
% of recycable packaging	1.00	1	0	Agenda 2030 SDG9 & SDG12
Number of recalls	0.00	0	0	Agenda 2030 SDG12
Number of work-related accidents	0.00	0	0	Agenda 2030 SDG12
% of women in total workforce	0.00	0	0	Agenda 2030 SDG8 and SDG10
Number of products promoting healthy nutritional habits	1.00	1	0	Agenda 2030 SDG12
Number of human rights violations	0.00	0	0	Agenda 2030 SDG8
Number of ethics-related incidents	0.00	0	0	Agenda 2030 SDG8
Number of non-compliance incidents	0.00	0	0	Agenda 2030 SDG8

$$score_k = 100 \frac{(x - LB)}{(UB - LB)}$$

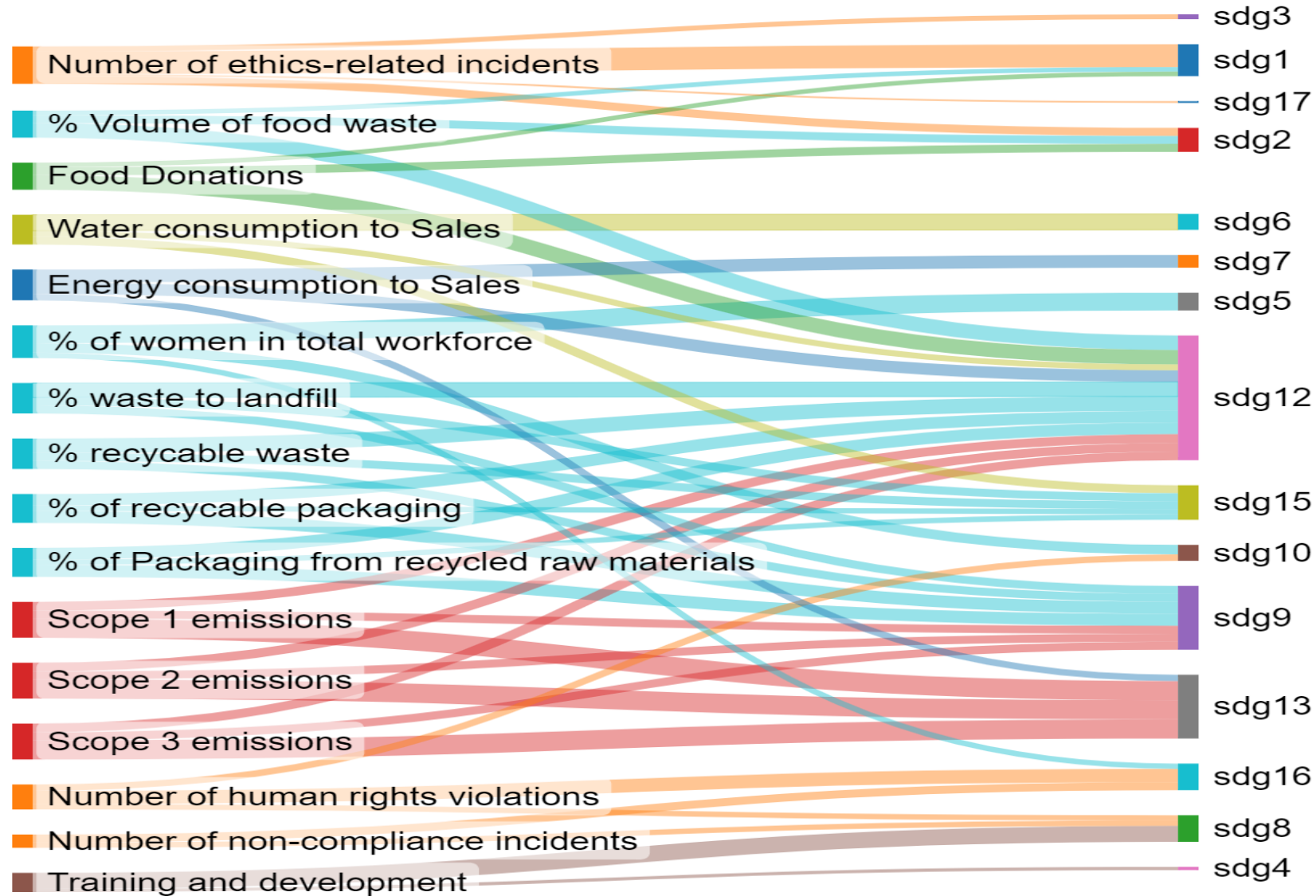
- Scores Calculate the distance from the Target adjusted with the Standard deviation of the cross-sectional distribution

Food Sector Case Study – Benchmarking

Company	Region	Sector		Scores											
		SIC CODE 1	SIC CODE 2	Environment Pillar Score	Social Pillar Score	Governance Pillar Score	ESG Score	Resource Use Score	Emissions Score	Environmental Innovation Score	Workforce Score	Human Rights Score	Product Responsibility Score	Management Score	Shareholders Score
H & H INTERNATIONAL HOLDINGS	Asia Pacific	2023	2099	94.42	60.47	66.03	71.68	98.02	92.63	85.40	76.99	30.31	55.31	71.89	28.70
BEGA CHEESE	Asia Pacific	2022	2096	78.76	66.35	43.62	63.98	91.10	82.42	0.00	94.94	38.28	84.93	46.33	23.67
SAPUTO	North American	2021	2026	89.54	95.05	78.68	89.19	89.63	89.40	84.91	96.52	94.35	99.63	96.20	8.59
NESTLE (MALAYSIA)	Asia Pacific	2026	2023	74.21	68.12	64.16	68.84	88.79	70.20	19.58	86.85	84.18	34.80	58.47	84.56
EMMI AG	Europe	2026	2021	71.04	45.43	60.01	56.60	82.27	69.49	54.29	68.82	30.16	64.58	57.83	63.82
DANONE	Europe	2023	2026	66.07	80.40	58.41	70.54	79.29	54.29	58.91	78.43	83.13	89.51	64.20	32.95
INDOFOOD SUKSES MAKMUR	Asia Pacific	2098	2023	87.13	82.21	79.68	82.96	78.76	95.58	85.40	74.10	73.28	99.09	88.96	36.46
NESTLE INDIA	Asia Pacific	2023	2095	73.91	95.38	57.66	79.36	72.16	75.47	44.55	93.37	93.91	95.60	77.76	13.12
ALMARAI	MENA	2026	2022	51.64	64.90	83.46	65.94	70.58	43.30	0.00	77.23	1.41	99.61	76.15	98.46
VIETNAM DAIRY PRODUCTS	Asia Pacific	2026	2023	72.99	69.81	75.68	72.26	68.73	87.53	21.53	98.19	9.69	95.60	90.74	12.96
NEW HOPE DAIRY 'A'	Asia Pacific	2026	2023	49.61	26.18	30.19	33.96	65.83	43.57	0.00	67.59	9.69	12.82	22.96	18.05
STANDARD FOODS	Asia Pacific	2079	2023	71.59	59.67	64.82	64.44	61.35	93.16	21.53	51.69	45.00	73.19	65.79	51.17
FIRST PACIFIC	Asia Pacific	2034	2023	65.89	64.88	88.99	71.47	55.01	90.21	0.00	65.90	45.00	67.10	87.87	93.20
GLANBIA	Europe	2026	2022	35.99	46.20	51.64	44.69	52.88	29.09	21.53	30.96	37.34	64.64	51.75	57.02
SAVENCIA	Europe	2022	2026	52.44	55.83	35.40	49.52	45.51	65.55	21.53	81.57	63.91	34.97	23.13	86.04
BRIGHT DAIRY & FOOD 'A'	Asia Pacific	2026	2021	66.45	73.51	85.17	74.53	40.61	85.91	84.91	86.40	74.29	62.87	93.06	85.65
NOUMI	Asia Pacific	2023	2026	44.21	29.26	74.55	45.39	37.68	49.75	40.57	70.22	0.00	28.06	97.33	8.92
TAT GIDA SANAYI	Europe	2026	2021	33.37	48.27	35.62	40.68	35.49	32.79	19.58	50.67	25.56	79.29	40.56	18.33
PATANJALI FOODS	Asia Pacific	2079	2021	38.86	51.88	61.94	50.77	29.27	44.57	63.28	74.28	9.34	92.48	47.55	97.99
CHINA FEIHE	Asia Pacific	2023	2026	13.77	21.69	18.44	18.57	28.27	2.62	0.00	13.15	35.03	21.45	8.38	21.11
HOCHDORF N	Europe	2023	2034	18.64	14.73	41.02	22.72	28.10	9.65	21.53	16.27	0.00	34.97	37.45	69.05
CAN-ONE	Asia Pacific	3411	2023	6.64	50.54	60.97	37.09	14.38	2.74	0.00	61.88	38.24	92.31	74.77	3.52
DODLA DAIRY	Asia Pacific	2026	2021	6.83	6.85	50.88	18.35	8.54	6.48	0.00	12.47	0.00	0.00	52.35	67.90
LIFEWAY FOODS	North American	2026	2022	10.40	35.56	81.19	40.25	5.94	0.00	85.40	14.10	0.00	78.24	96.43	84.50
BALADNA FOOD INDUSTRIES CO WLL	MENA	2023	NA	8.98	13.03	53.01	22.31	5.01	14.75	0.00	11.45	0.00	24.87	55.21	59.38
BUBS AUSTRALIA	Asia Pacific	2023	5499	1.78	18.28	19.98	13.98	0.00	0.00	19.58	31.57	0.00	34.80	20.33	32.11
ARABIAN FOOD INDUSTRIES	Africa	2022	2026	0.00	9.15	40.46	14.70	0.00	0.00	0.00	12.65	0.00	12.82	31.94	95.83

- Sector Identification 2020 to 2023 for Dairy Products.
- Top 10% performers are identified based on the “Environmental Pillar Score”. For all calculations we use data from Thompson Reuters REFINITIV.

Food Sector Case Study – ESG & SDG Mapping



$$W_{i,k}^{SDG} = \frac{\sum \text{SDG Indicators mapped to } KPI_k \text{ under } SDG_i}{\sum \text{Indicators under } SDG_i}$$

$$\widetilde{W}_{i,k}^{SDG} = \frac{W_{i,k}^{SDG}}{\sum_{k=1}^K W_{i,k}^{SDG}}$$

Food Sector Case Study– Dashboard –Scores & Ratings

Pillar	Material Issue	KPI Name	L0 - KPI Score	L0 - KPI Rating
1. Environment	Energy Management	Energy consumption to Sales (GJ/MilEuro)	61,27	3
	Food Waste	% Volume of food waste	67,02	3
	GHG Emissions	Scope 1 emissions	0,00	1
		Scope 2 emissions	0,00	1
		Scope 3 emissions	0,00	1
	Sustainable Packaging	% of Packaging from recycled raw materials	22,80	2
		% of Recyclable packaging	100,00	4
	Waste Management & Circular Economy	% Recyclable waste	100,00	4
% Waste to landfill		75,94	4	
Water Consumption	Water consumption to Sales (m3 to MilEuro)	28,03	2	
2. Social	Community Support & Social Contribution	Number of ethics-related incidents	100,00	4
	Diversity; Equality & Inclusion	% of women in total workforce	74,02	3
	Employee Training & Development	Training and Development	71,71	3
	Human Rights	Number of human rights violations	100,00	4
3. Governance	Regulatory Compliance	Number of non-compliance incidents	100,00	4

Value Chain Level 1	Value Chain Level 2	SDG																
		1	2	3	4	5	6	7	8	9	10	12	13	15	16	17		
1. Sourcing	1.1 Inbound Logistics	4	4	4	2	3		4	3	2	4	2	4		4	4		
	1.2 Milk Zone	4	4	4	2	3		4	3	2	4	2	4		4	4		
	1.3 Raw Materials WH	4	4	4	2	3		4	3	2	4	2	4		4	4		
2. Production	2.1 Processing	4	4	4	4	3	2	3	4	3	4	4	3	3	4	4		
3. Logistics	3.1 Intercompany	4	4	4	2	1			3	2	2	2	4		4	4		
	3.2 Outbound Logistics	4	4	4	2	1			3	2	2	2	4		4	4		
4. Sale and end of cycle	4.1 Retail	4	4	4	3			4	3	2	2	2	4		4	4		
	4.2 Disposal / recycling	4	4	4	3			4	3	2	2	2	4		4	4		

Ports Case Study – Material Issues and KPIs

Table 1 – Ports KPIs - Material Issues/ Categories

ESG Categories	Material Issues / Categories	# KPIs
Environmental	Climate Change and Environment	6
	Water and Wastewater Management	6
	Energy, Emissions and Energy Efficient Buildings	18
	Biodiversity	6
	Waste, Material and Hazardous Material Management	11
	Environment - Ports Specific	17
Social	Employees	27
	Suppliers	5
	Community	11
	Social - Ports Specific	14
Governance	Highest Governance Body and Committees	12
	Remuneration	5
	Policies	14

Water and Wastewater Management:

Total annual water consumption
 Use of wastewater treatment plant
 Measures of recycling/reusing water
 Employee training programmes on water conservation
 Change in local water balance

Environment – Port Specific:

Development of clean energy vessels initiatives
 Flood risk management plan
 Carbon capture (CO2e) and storage initiatives
 Electricity use reduction measures
 Total amount of reduced energy (in kWh)
 Monitoring of dB inside the Port and the surrounding area
 Amount of dB in the port (annual average)
 Amount of dB in the surrounding area (annual average)

Ports Case Study – Benchmarking

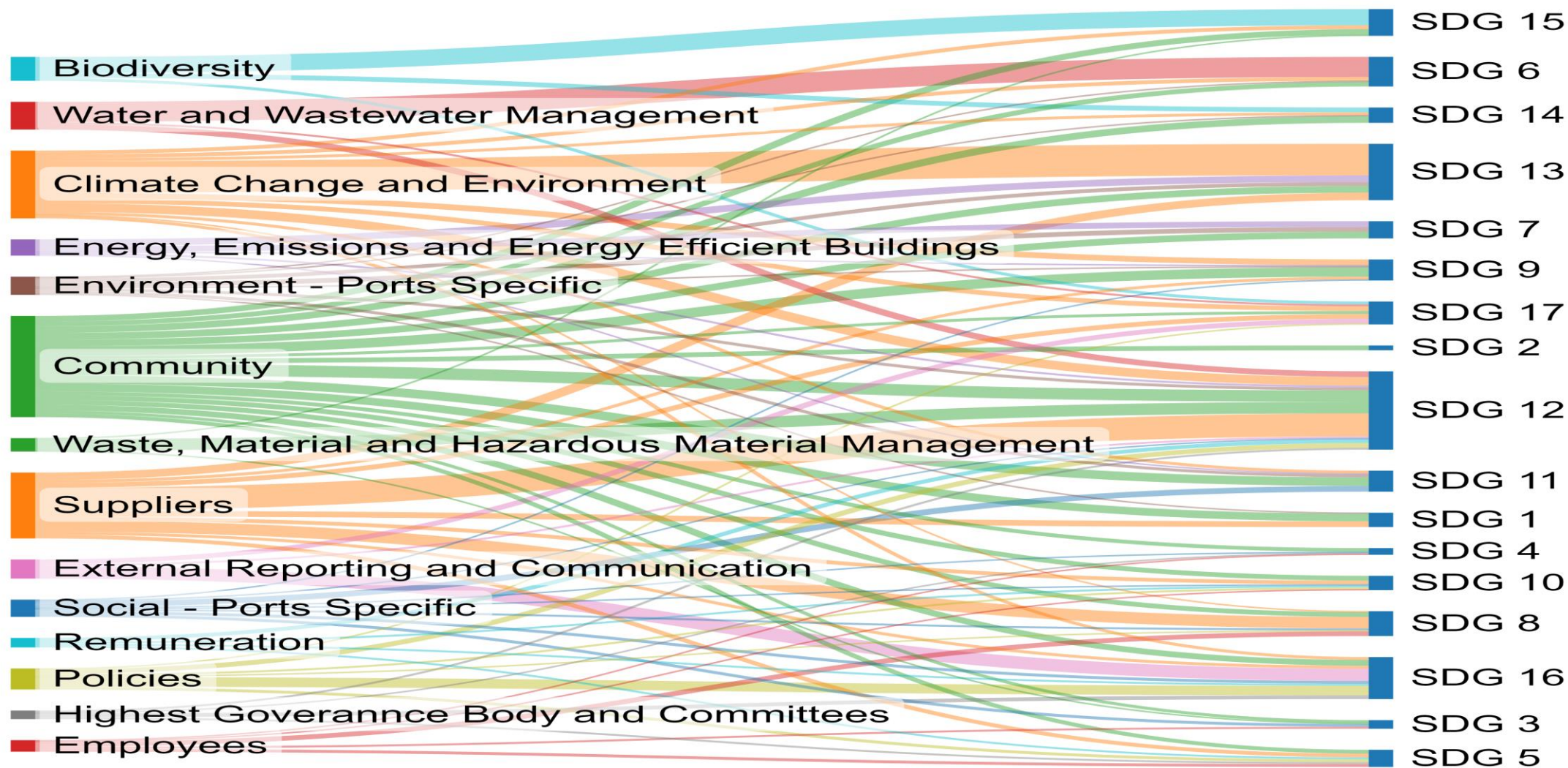
Table 6 -Panel A – Benchmarking Scores

Table present the companies included in our benchmarking methodology, so to derive data driven plausible bounds for the scoring and ranking methodology. Highlighted in green are the companies with a SIC (Sector Identification Code) 1 or a SIC 2, defined in the set [2020,2023], that is dairy products. Panel A reports the scores, used to identify top performers, while Panel B reports the value for the KPIs used in the calculations of targets and bounds.

Company	Region	Sector		Scores											
		SIC CODE 1	SIC CODE 2	Environment Pillar Score	Social Pillar Score	Governance Pillar Score	ESG Score	Resource Use Score	Emissions Score	Environmental Innovation Score	Workforce Score	Human Rights Score	Product Responsibility Score	Management Score	Shareholders Score
H & H INTERNATIONAL HOLDINGS	Asia Pacific	2023	2099	94.42	60.47	66.03	71.68	98.02	92.63	85.40	76.99	30.31	55.31	71.89	28.70
BEGA CHEESE	Asia Pacific	2022	2096	78.76	66.35	43.62	63.98	91.10	82.42	0.00	94.94	38.28	84.93	46.33	23.67
SAPUTO	North American	2021	2026	89.54	95.05	78.68	89.19	89.63	89.40	84.91	96.52	94.35	99.63	96.20	8.59
NESTLE (MALAYSIA)	Asia Pacific	2026	2023	74.21	68.12	64.16	68.84	88.79	70.20	19.58	86.85	84.18	34.80	58.47	84.56
EMMI AG	Europe	2026	2021	71.04	45.43	60.01	56.60	82.27	69.49	54.29	68.82	30.16	64.58	57.83	63.82
DANONE	Europe	2023	2026	66.07	80.40	58.41	70.54	79.29	54.29	58.91	78.43	83.13	89.51	64.20	32.95
INDOFOOD SUKSES MAKMUR	Asia Pacific	2098	2023	87.13	82.21	79.68	82.96	78.76	95.58	85.40	74.10	73.28	99.09	88.96	36.46
NESTLE INDIA	Asia Pacific	2023	2095	73.91	95.38	57.66	79.36	72.16	75.47	44.55	93.37	93.91	59.60	77.76	13.12
ALMARAI	MENA	2026	2022	51.64	64.90	83.46	65.94	70.58	43.30	0.00	77.23	1.41	99.61	76.15	98.46
VIETNAM DAIRY PRODUCTS	Asia Pacific	2026	2023	72.99	69.81	75.68	72.26	68.73	87.53	21.53	98.19	9.69	95.60	90.74	12.96
NEW HOPE DAIRY 'A'	Asia Pacific	2026	2023	49.61	26.18	30.19	33.96	65.83	43.57	0.00	67.59	9.69	12.82	22.96	18.05
STANDARD FOODS	Asia Pacific	2079	2023	71.59	59.67	64.82	64.44	61.35	93.16	21.53	51.69	45.00	73.19	65.79	51.17
FIRST PACIFIC	Asia Pacific	2034	2023	65.89	64.88	88.99	71.47	55.01	90.21	0.00	65.90	45.00	67.10	87.87	93.20
GLANBIA	Europe	2026	2022	35.99	46.20	51.64	44.69	52.88	29.09	21.53	30.96	37.34	64.64	51.75	57.02
SAVENCIA	Europe	2022	2026	52.44	55.83	35.40	49.52	45.51	65.55	21.53	81.57	63.91	34.97	23.13	86.04
BRIGHT DAIRY & FOOD 'A'	Asia Pacific	2026	2021	66.45	73.51	85.17	74.53	40.61	85.91	84.91	86.40	74.29	62.87	93.06	85.65
NOUMI	Asia Pacific	2023	2026	44.21	29.26	74.55	45.39	37.68	49.75	40.57	70.22	0.00	28.06	97.33	8.92
TAT GIDA SANAYI	Europe	2026	2021	33.37	48.27	35.62	40.68	35.49	32.79	19.58	50.67	25.56	79.29	40.56	18.33
PATANJALI FOODS	Asia Pacific	2079	2021	38.86	51.88	61.94	50.77	29.27	44.57	63.28	74.28	9.34	92.48	47.55	97.99
CHINA FEIHE	Asia Pacific	2023	2026	13.77	21.69	18.44	18.57	28.27	2.62	0.00	13.15	35.03	21.45	8.38	21.11
HOCHDORF N	Europe	2023	2034	18.64	14.73	41.02	22.72	28.10	9.65	21.53	16.27	0.00	34.97	37.45	69.05
CAN-ONE	Asia Pacific	3411	2023	6.64	50.54	60.97	37.09	14.38	2.74	0.00	61.88	38.24	92.31	74.77	3.52
DODLA DAIRY	Asia Pacific	2026	2021	6.83	6.85	50.88	18.35	8.54	6.48	0.00	12.47	0.00	0.00	52.35	67.90
LIFEWAY FOODS	North American	2026	2022	10.40	35.56	81.19	40.25	5.94	0.00	85.40	14.10	0.00	78.24	96.43	84.50
BALADNA FOOD INDUSTRIES CO WLL	MENA	2023	NA	8.98	13.03	53.01	22.31	5.01	14.75	0.00	11.45	0.00	24.87	55.21	59.38
BUBS AUSTRALIA	Asia Pacific	2023	5499	1.78	18.28	19.98	13.98	0.00	0.00	19.58	31.57	0.00	34.80	20.33	32.11
ARABIAN FOOD INDUSTRIES	Africa	2022	2026	0.00	9.15	40.46	14.70	0.00	0.00	0.00	12.65	0.00	12.82	31.94	95.83

- Sector Identification 2020 to 2023 for Dairy Products.
- Top 10% performers are identified based on the “Environmental Pillar Score”. For all calculations we use data from Thompson Reuters REFINITIVE.


















Ports Case Study – ESG & SDG Mapping



$$W_{i,k}^{SDG} = \frac{\sum \text{SDG Indicators mapped to } KPI_k \text{ under } SDG_i}{\sum \text{Indicators under } SDG_i}$$

$$\overline{W}_{i,k}^{SDG} = \frac{W_{i,k}^{SDG}}{\sum_{k=1}^K W_{i,k}^{SDG}}$$

Ports Case Study – Dashboard -Scores

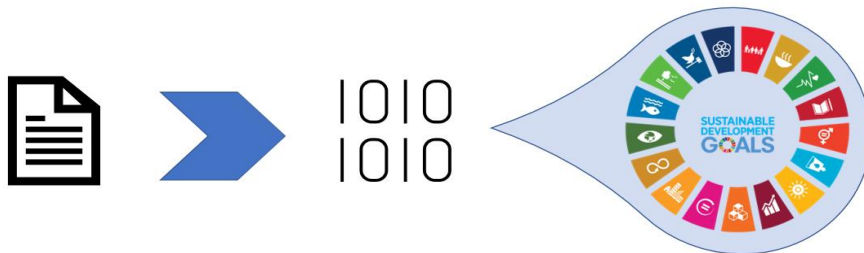
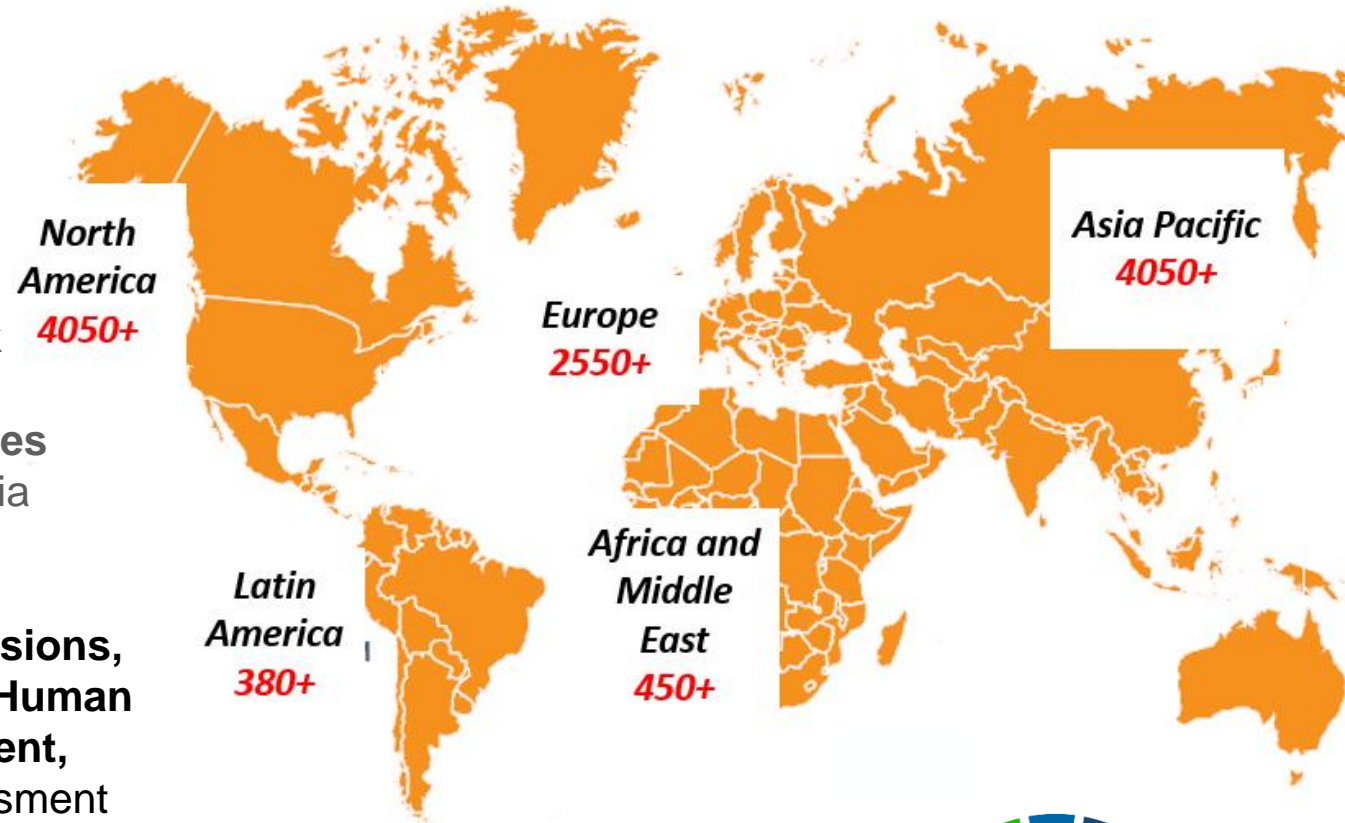
ESG/SDG Dashboard Scores	ESG scores	SDG Scores					
ESG	55.36						
Environmental	39.86						
Biodiversity	63.64						
Climate Change and Environment	70.00	70.37	75.00	55.56	62.50	84.23	64.58
Energy, Emissions and Energy Efficient Buildings	17.24						
Environment - Ports Specific	34.02						
Waste, Material and Hazardous Material Management	47.65						
Water and Wastewater Management	53.11	38.46	74.83	55.19	70.59	47.53	46.94
Governance	52.20						
External Reporting and Communication	14.74						
Highest Governance Body and Committees	94.00						
Policies	65.79	25.33	73.33	72.00	36.08	28.35	
Remuneration	77.78						
Social	76.48						
Community	80.00						
Employees	79.17						
Social - Ports Specific	68.18						
Suppliers	77.78						

Ports Case Study – Dashboard - Ratings

ESG/SDG Dashboard Ratings	ESG Ratings	SDG Ratings					
ESG	3.0						
Environmental	2.0						
Biodiversity	3.0						
Climate Change and Environment	3.0	3.0	4.0	3.0	3.0	4.0	3.0
Energy, Emissions and Energy Efficient Buildings	1.0						
Environment - Ports Specific	2.0						
Waste, Material and Hazardous Material Management	2.0						
Water and Wastewater Management	3.0	2.0	3.0	3.0	3.0	2.0	2.0
Governance	3.0						
External Reporting and Communication	1.0						
Highest Governance Body and Committees	4.0						
Policies	3.0	2.0	3.0	3.0	2.0	2.0	
Remuneration	4.0						
Social	4.0						
Community	4.0						
Employees	4.0						
Social - Ports Specific	3.0						
Suppliers	4.0						

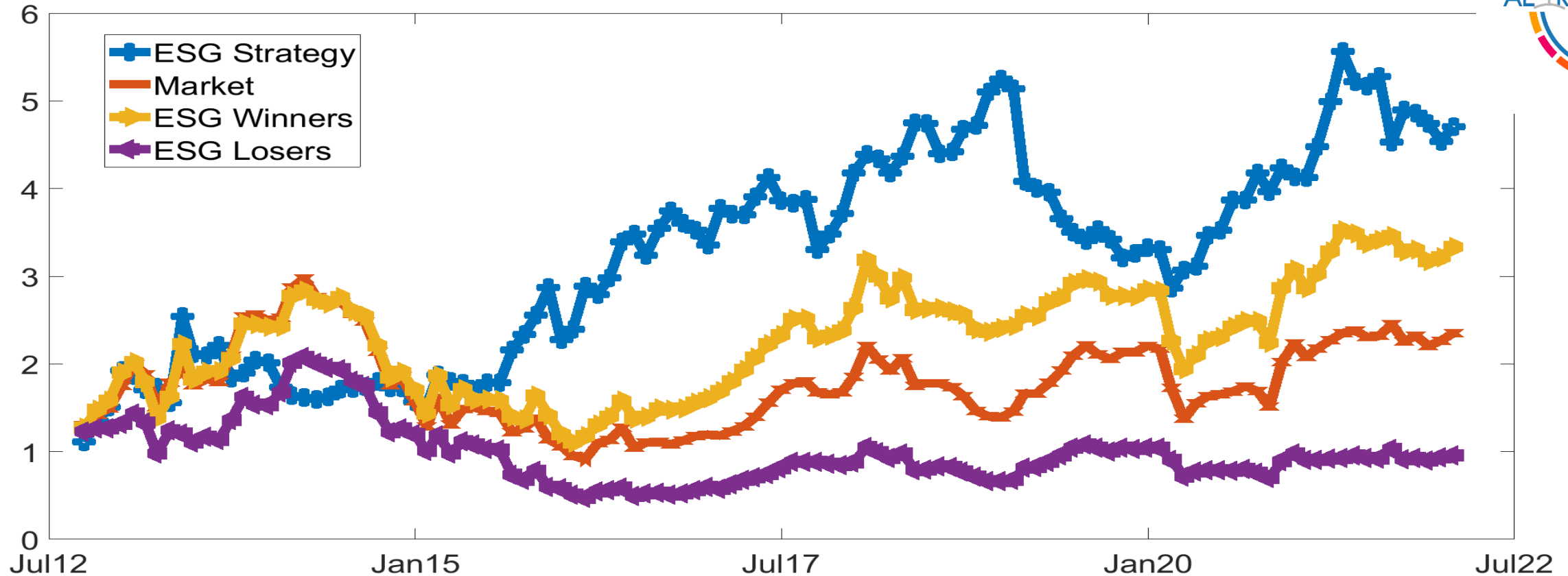
ESG/SDG Footprint – Financial Portfolios

- Extend Dataset Covering **11.000+** Companies Worldwide (**97%** of Global Market Cap)
- **>600 ESG KPIs** from Reuters, Bloomberg, Asset 4
- Arbitrage Asset Pricing Theory extend Fama & French Model to create factors mimicking ESG/ SDG related Risk
- **Machine Learning Based KPIs** – Measuring **Controversies** in ESG Performance by processing News and Social Media Coverage (KPIs Controlling for **Green Washing**)
- **ESG Scores** (By Pillar and By **10 material issues** – Emissions, Environmental Innovation, Resource Use, Workforce, Human Rights, Community, Product Responsibility, Management, CSR, Shareholders) based on a double materiality assessment by sector



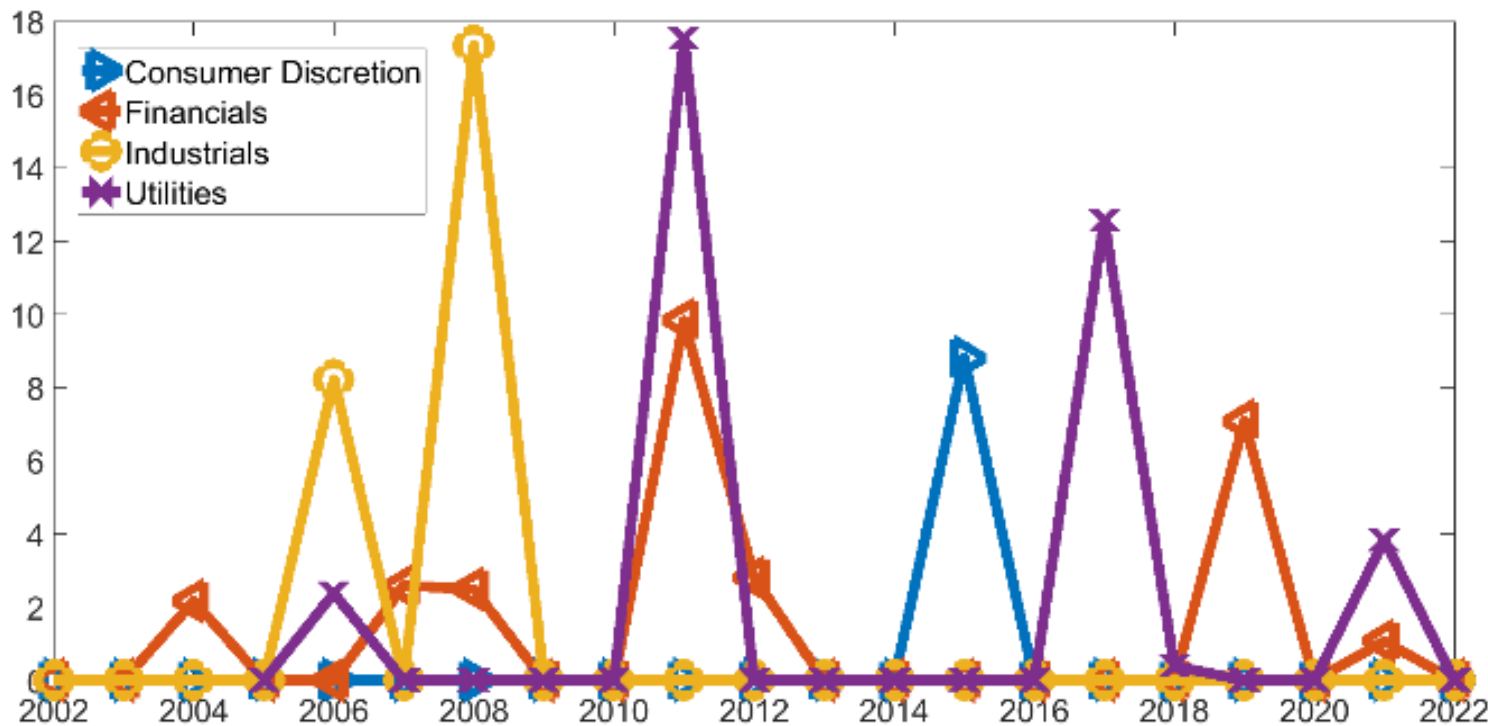
ESG Momentum in International Stock Exchanges

- Strong **ESG Momentum (ESGM)** In International Stock Markets



- Value of 1 dollar Invested to **ESGM Winners vs ESGM Losers**
ESGM Winners significantly outperform the market
ESGM Losers significantly underperform the market

Level of Greenwashing in International Stock Exchange



- ESG Score VS **ESG Controversies**
- Controversies reveal **Inconsistencies** in Performance as **reported by Company**
- Absence of a policy to impose auditing of Sustainability Related data
- Example: Greek Companies listed in Athens Stock Exchange

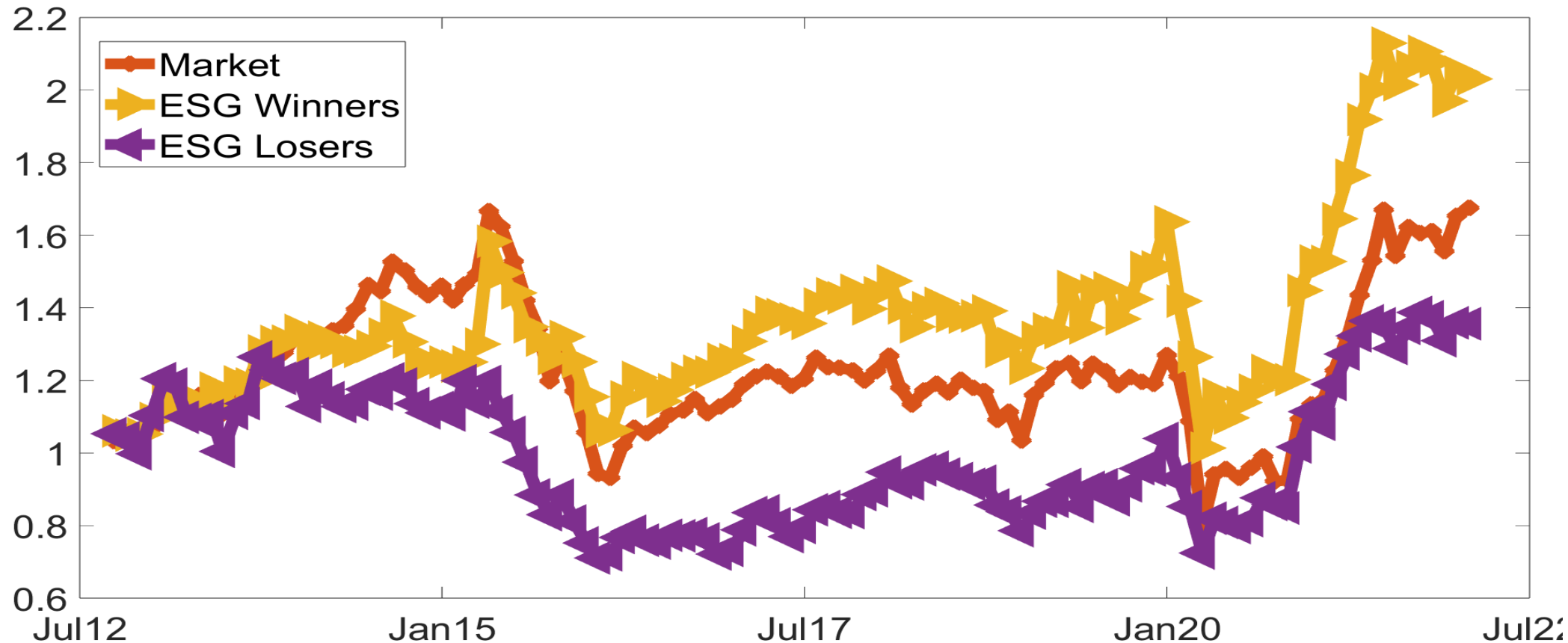
Consumer Discretion	Financials	Industrials	Utilities
0.42	1.34	1.22	2.04
(1.12)	(2.92)	(1.31)	(2.64)

- Statistically Significant Green-Washing to **Financials** and **Utilities** Sectors
- Green-Washing decrease post 2019 with the introduction of EU policies

ESG Momentum - Shipping Companies

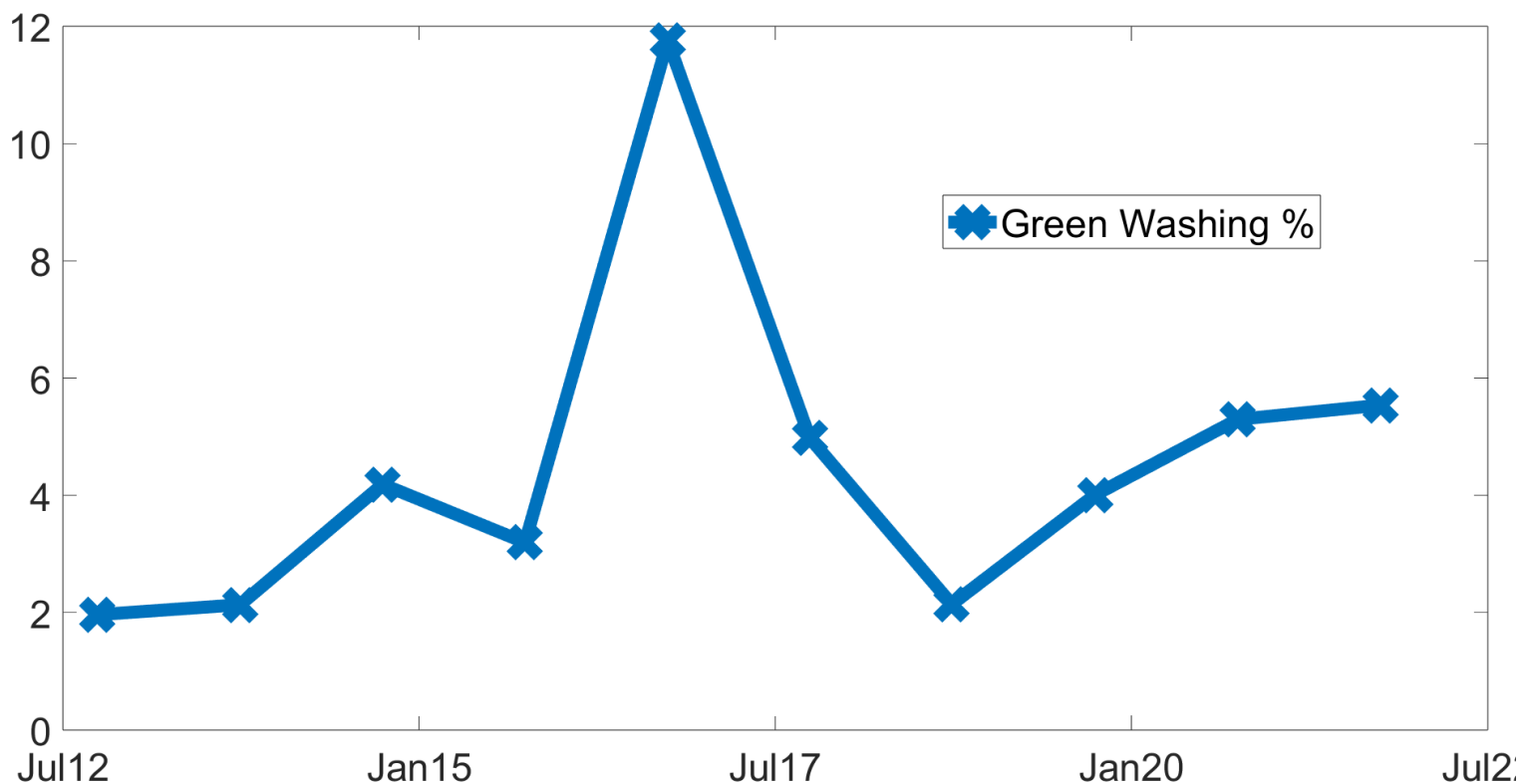


- Strong **ESG Momentum (ESGM)** In Shipping Sector Global



- Value of 1 dollar Invested to **ESGM Winners vs ESGM Losers**
ESGM Winners significantly outperform the market
ESGM Losers significantly underperform the market

Level of Greenwashing in Shipping Sector (Global)



- ESG Score VS **ESG Controversies**
- Controversies reveal **Inconsistencies** in Performance as **reported by Company**
- Absence of a policy to impose auditing of Sustainability Related data
- Example: Shipping Companies listed in International Stock Exchanges

Shipping
4.52
(4.66)

- Statistically Significant Green-Washing to **Shipping Sector**

ESG Pricing Model

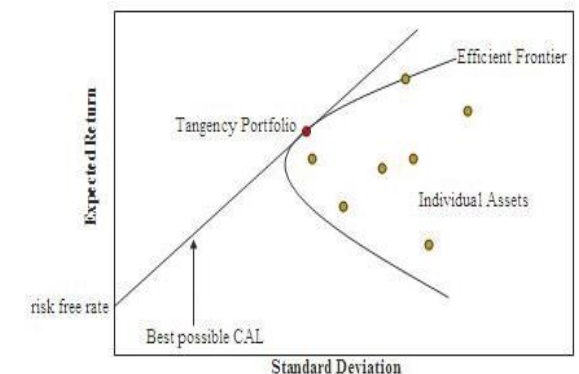
- The Capital Asset Pricing Model (CAPM, Sharpe 1964) describes the relationship between systematic risk and expected return for assets: linear relationship between the required return on an investment and its risk. The model is based on the relationship between an asset's beta, the risk-free rate (typically the Treasury bill rate), and the equity risk premium, or the expected return on the market minus the risk-free rate.

$$r_{p,t} - r_{f,t} = \beta_0 + \beta_1 (r_{m,t} - r_{f,t}) + \varepsilon_t$$

- Fama and French (1992,1993) augmented the model to account for other sources of priced risk, that is **size (market capitalization) of companies** and their **Value (book value: shareholder's equity to market capitalization ratio)**.

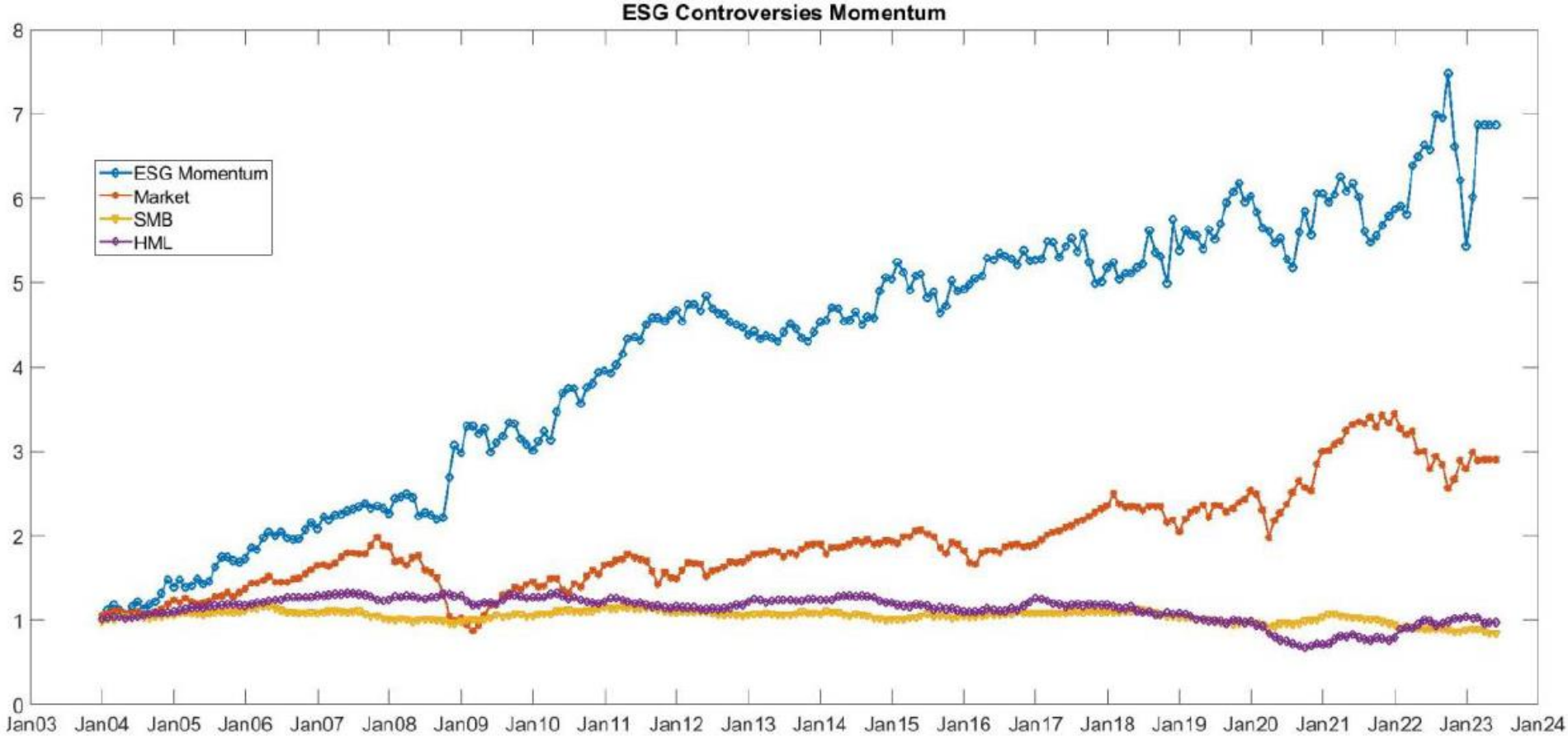
$$r_{p,t} - r_{f,t} = \beta_0 + \beta_1 (r_{m,t} - r_{f,t}) + \beta_2 (SMB_t) + \beta_3 (HML_t) + \varepsilon_t$$

- Expand Fama and French Methodology to account for ESG related risks:**



$$r_{p,t} - r_{f,t} = \beta_0 + \beta_1 (r_{m,t} - r_{f,t}) + \beta_2 (SMB_t) + \beta_3 (HML_t) + \beta_4 (ESG_t) + \varepsilon_t$$

AE4RIA ESG Pricing Factor



ESG Combined (ESG + Controversies) Momentum Factor Mimicking Portfolio
 – A well diversified Double sorted Portfolio on Size (market cap and ESG momentum) following Fama and French methodology

- Value of 1 dollar invested in an ESG factor-mimicking portfolios Hedging against ESG related risk
- Model Produces lower absolute pricing errors and a lower GRS tests in pricing 20 ESG Momentum and Controversies portfolios.

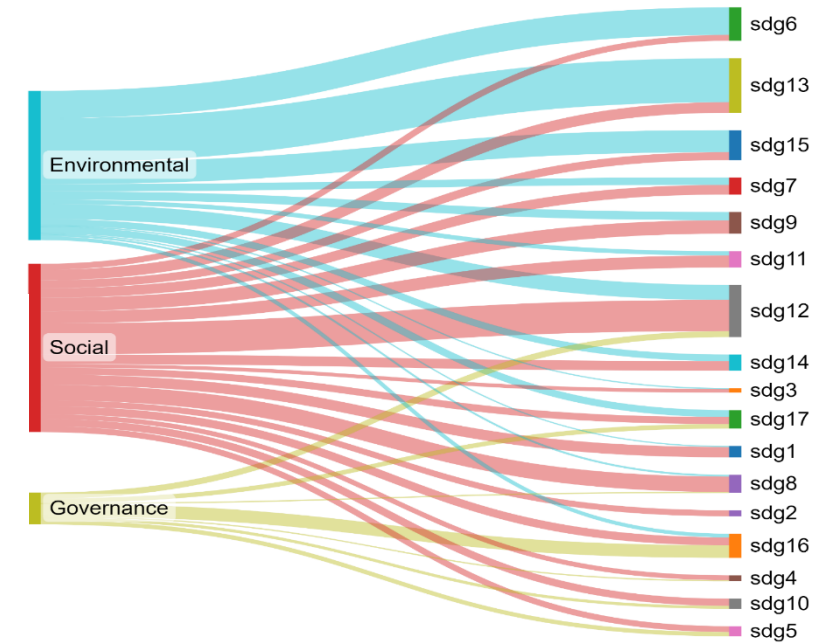
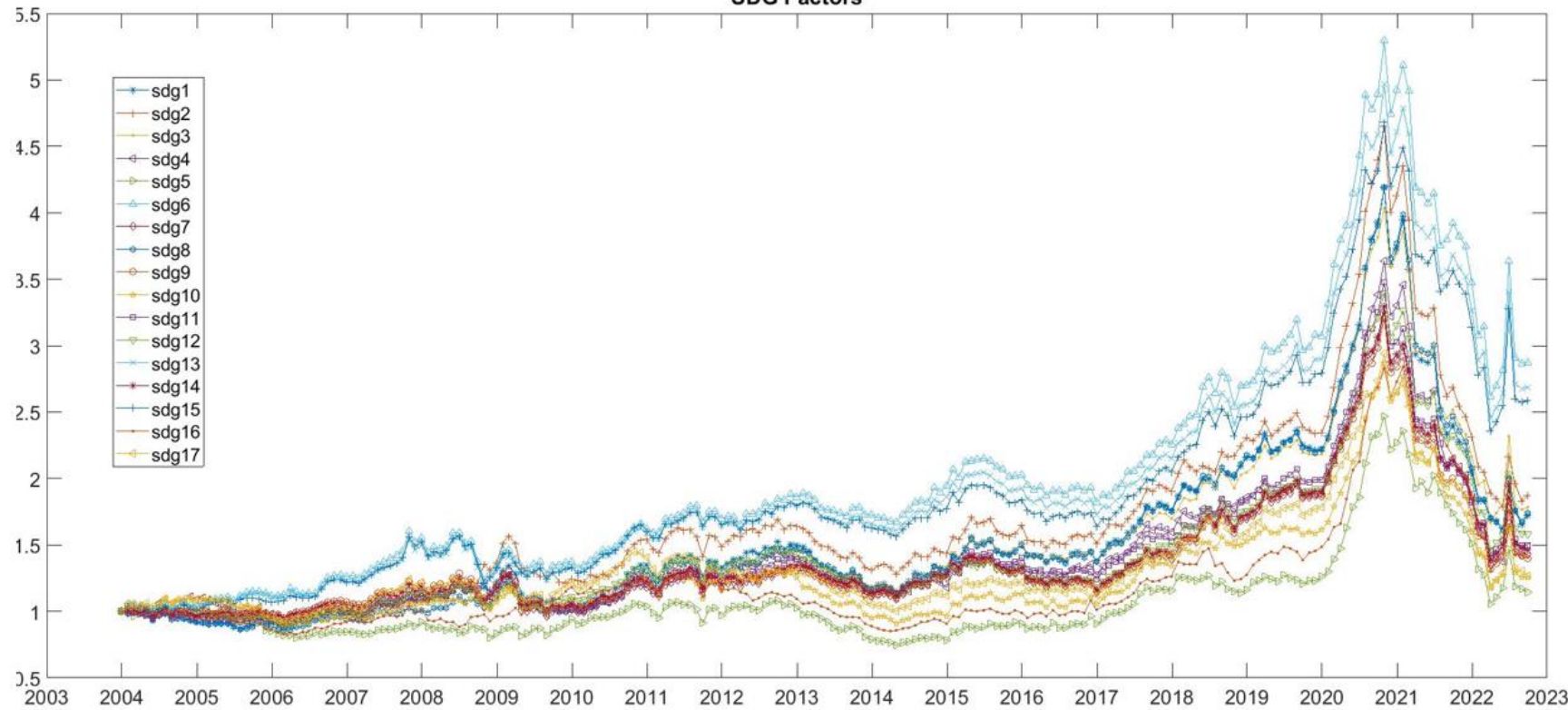
	$\frac{\sum_{i=1}^{20} a_i }{20}$	GRS Test
3 Factor Model	0.0015	2.73*** (p=0.00)
ESG Factor Model	0.001	2.05** (p=0.02)

- Machine Learning Algorithms to Map ESG KPIs to 232 SDG Indicators

AE4RIA's SDG Pricing Model:

$$r_{p,t} - r_{f,t} = \beta_0 + \beta_1 (r_{m,t} - r_{f,t}) + \beta_2 (SMB_t) + \beta_3 (HML_t) + \sum_{i=4}^{20} \beta_i (SDG_{i-3,t}) + \varepsilon_t$$

SDG Factors



- Sensitivity of portfolio with respect to factor f_k is

$$\gamma_k = \sum_j \alpha_j \beta_{jk}$$

- SDG Footprint = the sensitivity of portfolio to the specific SDG factors.



Portfolio SDG Footprint – SDG Pricing Model

- Regress portfolio returns on factor directly or on portfolio that mimics SDG factor:

$$r_{p,t} - r_{f,t} = \beta_0 + \beta_1 (r_{m,t} - r_{f,t}) + \beta_2 (SMB_t) + \beta_3 (HML_t) + \sum_{i=4}^{20} \beta_i (SDG_{i-3,t}) + \varepsilon_t$$

where:

$r_{f,t}$ = risk free rate – A short Term Treasury Bill or Interbank rate as a proxy.

- Suppose portfolio contains N shares $\alpha_1, \dots, \alpha_N$ with $\sum_j^N \alpha_j = 1$.

Weights of Portfolio Assets Sum to 1.

- Sensitivity of portfolio with respect to factor f_k is

$$\gamma_k = \sum_j \alpha_j \beta_{jk}$$

- Footprint to SDGs as the sensitivity of portfolio to the specific SDG factors.

Portfolio SDG Footprint – SDG Pricing Model - SMEs

- We use the SDG scores calculated for companies publishing Sustainability Reports.
- For each SDG we calculate sectoral zero- cost portfolios, mimicking SDG factors, using the Fama and French (2015) methodology.
- Sector Specific Factor Mimicking Portfolios are double sorted on Size (market Capitalization) and performance on SDG:

6 value weighted Portfolios from the intersection of 2 Size and 3 SDG Performance categories :

50% breakpoint are used to classify companies as Big or Small based on Market Capitalization
(Small – Big)

30%-40%-30% breakpoints are used to classify companies as having a good performance on SDG_i
(high SDG_i – medium SDG_i - low SDG_i)

SDG_i factor is calculated as the difference between the average return of the 2 portfolios which contain stocks with a high performance on SDG_i minus the average of the two portfolios which contain stocks with a low performance on SDG_i .

$$SDG_i = \frac{1}{2} (highSDG_iBig + highSDG_iSmall) - \frac{1}{2} (lowSDG_iBig + lowSDG_iSmall)$$

Portfolio SDG Footprint – SDG Pricing Model

- Regress portfolio returns on factor directly or on portfolio that mimics SDG factor:

$$r_{p,t} - r_{f,t} = \beta_0 + \beta_1 (r_{m,t} - r_{f,t}) + \beta_2 (SMB_t) + \beta_3 (HML_t) + \sum_{i=4}^{20} \beta_i (SDG_{i-3,t}) + \varepsilon_t$$

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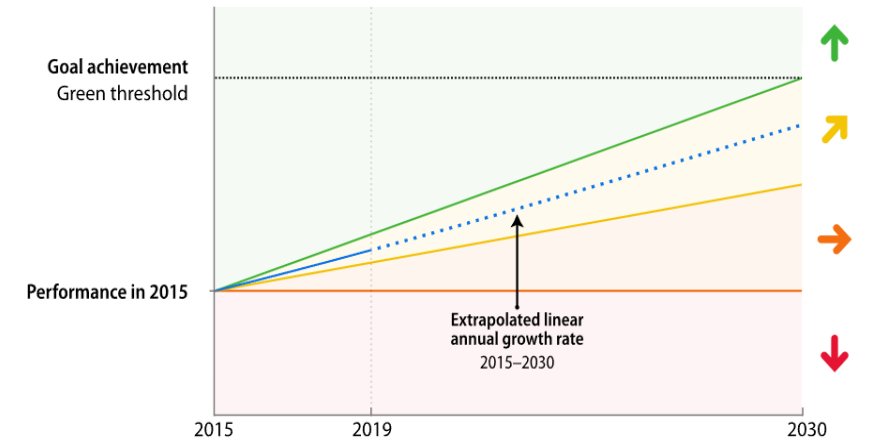
- Footprint to SDGs as the sensitivity of portfolio to the specific SDG factors.

Company/ Portfolio Level Dashboards



Dashboards: ● SDG achieved ● Challenges remain ● Significant challenges remain ● Major challenges

- Enhance **Indicators** to **account** for the **Value** and the **Flow of Externalities**
- **ES Valuation Based KPIs and Trends At National / Regional and Global Level**



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Thank You!!

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