



EXCEED Skills Exhibition
2026 Edition



EXCEED Skills Exhibitions – Pitch Guidelines

2026 Challenge Theme

Zero Waste Communities – What is the contribution of Advanced Manufacturing?

PITCH DURATION

- **Launch of the video presenting your masterpiece**
- **8-10 minutes** presentation per team
- **2-3 minutes Q&A** with jury and audience

PRESENTATION TIPS

- **Prepare same slides** to support the pitch
- **Share the speaking time** between at least 2 students representing the team
- Keep language **clear, simple, and confident**
- Practice **to stay within the time limit**
- **End with enthusiasm** – leave the public inspired

STARTING THE PITCH

Opening (1 minute)

- **Greet** the audience & **introduce** your team (school, country, team members)

PITCH STRUCTURE

- **Short hook:** *“We believe our project can contribute to the transition to Zero-Waste Communities because....”*

Project Concept (2 minutes)

- **State the title** of your project/masterpiece
- **Share the main idea** in one sentence (your project’s “elevator pitch”)
- Clarify the objectives of your project

Process & Development (2 minutes)

- **How did you work as a team?** (roles, collaboration, creativity)
- **Which methods/tools did you use** to develop the project/prepare the masterpiece?

Results & Impact (3 minutes)

- **Show the final output** (with reference to the intro video)
- **Explain impacts of your project:** social, environmental, educational, or technical
- **Highlight how your masterpiece contributes to eco-digital innovation** in advanced manufacturing

Lessons & Future (2 minutes)

- **What skills did you gain?** (teamwork, problem-solving, digital/green skills)
- **What challenges did you overcome?**
- How could your project be developed further in the future?

Closing (1 minute)

- **End with a strong takeaway** message
Our project shows that”

Download supporting materials and templates for prepare the pitch presentation, scanning the QR code

